

# State of Indiana

Copier Contract # QPA9330

# SHARP®

## Digital Copier / Printer Pricing

Effective: February 1, 2002 – January 31, 2004



Sharp Data Security Kit  
Version 2.33  
Common Criteria Validated

**Sharp's Data Security Kit awarded U.S.  
Government Common Criteria Validation!**

**See Details on our Document  
Security Solutions Inside!**

# State of Indiana

Contract # QPA9330 AWARD

Effective: February 1, 2002 - January 31, 2004

## Equipment Available on Contract

### Purchase and Rental

<u>Digital Copier / Printers</u>		<u>Digital Printers</u>	<u>Digital Color Copier / Printers</u>
AR-162S	AR-M350N	AR-P350	AR-C160
AR-164	AR-M450N	AR-P450	AR-C250
AR-201	AR-M350U		
AR-207	AR-M450U		
AR-235	AR-407		
AR-275	AR-507		
AR-N275	AR-650		
AR-287	AR-800		
AR-337			

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## CONTRACT INFORMATION

*Purchase price includes installation*

## FOR ADDITIONAL INFORMATION

Pat Alvey, Government Account Manager  
1-800-892-9204, ID 4630

## Purchase

### Ordering Address

FIEN: 13-1968872

**SHARP ELECTRONICS CORPORATION**

c/o Local Authorized Dealer (Insert Name)

Sharp Plaza, Box B

Mahwah, NJ 07430

Phone: (201) 529-8932

Fax: (800) 245-2815

### Payment Address

**SHARP ELECTRONICS CORPORATION**

Dept CHI, Box 10067

Palatine, IL 60055-0067

## Rental / Lease

### Ordering Address

FIEN: 94-1686094

**SHARP ELECTRONICS FINANCIAL SERVICES**

c/o Local Authorized Dealer (Insert Name)

Sharp Plaza, Box Q

Mahwah, NJ 07430

### Payment Address

**SHARP ELECTRONICS CORPORATION**

P.O. Box 642333

Pittsburgh, PA 15263-2333

### Payment Terms

Net 30 Days

State of Indiana  
Contract # QPA9330  
Effective 2/1/02 - 1/31/04

## Sample Purchase Order for OUTRIGHT PURCHASE

1. CONTRACT / PURCH ORDER NO. QPA9330		2. DELIVERY ORDER NO.		3. DATE OF ORDER	4. REQUISITION/PURCH REQUEST NO.	5. PRIORITY		
6. ISSUED BY AGENCY NAME ATTN: BUYER'S NAME ADDRESS CITY, STATE ZIP			7. ADMINISTERED BY AGENCY NAME ADDRESS CITY, STATE ZIP		8. DELIVERY FOB [ x ] DEST [ ] OTHER (See Schedule)			
9. CONTRACTOR Vendor Id: CAGE CODE 0BDN7			<div style="border: 1px solid black; border-radius: 50%; padding: 10px; display: inline-block;"> <b>Contractor Address</b> </div>		10. DELIVERY TO FOB POINT BY			
NAME AND ADDRESS SHARP ELECTRONICS CORPORATION c/o Local Authorized Dealership (Insert Name) SHARP PLAZA, BOX B Attn: Government Sales MAHWAH, NJ 07430					12. DISCOUNT TERMS Net 30 Days		11. MARK IF BUS IS [ ] SMALL [ ] SMALL DIS-ADVANTAGED [ ] WOMEN-OWNED [ X ] OTHER	
					13. MAIL INVOICES TO: See Block 15			
14. SHIP TO AGENCY NAME ADDRESS ATTN: CITY, STATE ZIP			15. PAYMENT WILL BE MADE BY AGENCY NAME ADDRESS ATTN: CITY, STATE ZIP			MARK ALL PACKAGES AND PAPER WITH CONTRACT OR ORDER NUMBER		
16. ACCOUNTING AND APPROPRIATION DATA / LOCAL USE See Schedule								
17. ITEM NO.	18. SCHEDULE OF SUPPLIES / SERVICE	19. QUANTITY/ ORDERED	21. UNIT	22. UNIT PRICE	23. AMOUNT			
<div style="border: 1px solid black; padding: 5px; margin-bottom: 10px;"> A Digital Site Survey Must be completed and Accompany this Order for Networked Configurations </div>								
1	Package AR-407 Digital Copier / Printer	1	1	5,784.00	5,784.00			
2	AR-FR2 Data Security Kit	1	1	341.00	341.00			
3	AR-LC1N 3,000 Sheet Paper Cassette	1	1	598.00	598.00			
* If quantity accepted by the Government is same as quantity ordered, indicate by x. If different, enter actual quantity accepted below quantity ordered and encircle		24. UNITED STATES OF AMERICA Signature  BY: Buyer's Name and Phone Number			25. TOTAL  \$6,713.00			
26. QUANTITY IN COLUMN 20 HAS BEEN [ ] INSPECTED [ ] RECEIVED [ ] ACCEPTED AND CONFORMS TO THE CONTRACT EXCEPT AS NOTED				27. PAYMENT [ ] COMPLETE [ ] PARTIAL [ ] FINAL		28. INITIALS		
DATE SIGNATURE OF AUTHORIZED GOVERNMENT REP.				29. AMT VERIFIED FOR CHECK NUMBER				
30. I certify this account is correct and proper for payment				31. PAID BY		32. BILL OF LADING NO.		
DATE SIGNATURE OF AUTHORIZED GOVERNMENT REP.								
33. REC'D AT	34. REC'D BY	35. DATE REC'D						

## Sample Purchase Order for 36 MONTH RENTAL

<b>STATE OF INDIANA - QPA9330</b>					
			<b>STATE PURCHASE ORDER</b>		ORDER NUMBER
ISSUED BY (Agency)		TELEPHONE NO.	REQ. NO.	ORDER DATE	
DATE REQUIRED	TYPE OF ORDER <input type="checkbox"/> Original <input type="checkbox"/> Confirmin	CASH DISCOUNT TERMS <b>NET 30 DAYS</b>	F.O.B. <b>DESTINATION</b>	DELIVERY HOURS <i>Please Specify</i>	
<p>NOTE: OUR PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, DELIVERY SLIPS, CASES, PACKAGES, AND COMMUNICATIONS. THIS PURCHASE ORDER VOID UNLESS APPROVED BY THE STATE COMPTROLLER AT LOWER RIGHT</p>					
<b>VENDOR:</b> <b>Sharp Electronics Corporation</b> c/o Local Authorized Dealer ( Insert Dealership's Name) Sharp Plaza, Box B Mahwah, NJ 07430			<b>SHIP TO:</b> Agency Name Address City, State, Zip Attn: _____		
<b>BILL TO:</b> Agency Name Address City, State, Zip Attn:			<b>SPECIAL INSTRUCTIONS:</b>		
ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	3 YEAR RENTAL Purchase Order Effective 2/1/02 - 9/30/02  <div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <b>A Digital Site Survey Must be completed and Accompany this Order for Networked Configurations</b> </div>				
1	Package AR-337 Digital Copier / Printer	1	8 Months	252.00	2,016.00
2	AR-LC1N 3,000 Sheet Paper Cassette	1	8 Months	21.90	175.20
3	AR-FR1 Data Security Kit	1	8 Months	12.50	100.00
COMMITTED AMOUNT		OBLIGATED AMOUNT		CONTRACT PERIOD	
<b>\$2,291.20</b>		<b>\$2,291.20</b>		FROM	TO
D.P.A. NO.	CONTRACT AWARD NO. <b>QPA9330</b>	APPROVED PURCH REQ. NO.	APPROVED BY AGENCY ( <i>Authorized Signature</i> )		
PREPARED BY		DATE	<div style="border: 1px solid black; border-radius: 50%; padding: 10px; display: inline-block;">             Don't Forget to sign P.O.!!           </div>		



# Digital Site Survey

Systems Integration Questionnaire  
Sharp National / Government Account Program

**Customer Information:**

Company: \_\_\_\_\_ Dept.: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Contact Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_  
Contact's Title: \_\_\_\_\_  
Address: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_  
Network Administrator: \_\_\_\_\_ Phone #: \_\_\_\_\_

**Dealer / SNAP Information:**

Dealer: \_\_\_\_\_  
Dealer Contact: \_\_\_\_\_  
Contact Phone #: \_\_\_\_\_  
SNAP Rep. Name: \_\_\_\_\_  
Dealer Location: \_\_\_\_\_  
Dealer Account Number: \_\_\_\_\_

**Purpose of Survey:**

☐ Pre-Bid / Proposal ☐ Pre-Formal Quote ☐ Pre-Installation

**Survey Completed by:**

Date: \_\_\_\_\_

**Proposed Product****Product:****Controller:**

Expected Connection: ☐ Network ☐ Parallel ☐ Serial Other: ☐  
Special Considerations: \_\_\_\_\_

**Installation** Will a Network Connection have to be installed for this installation? YES: ☐ NO: ☐

If Yes, when will it be ready? \_\_\_\_\_

**Current Network Environment:** (Indicate all that apply)**Network Operating Systems****Protocol****Network Topology/Cabling****Server****Version**

☐ Novel NetWare  
☐ Windows NT  
☐ UNIX:  
☐ AppleTalk  
☐ Banyan Vines  
☐ LAN Manager  
☐ Pathworks/DEC Net  
☐ OS/2 LAN Server  
☐ SNA  
☐ Other: \_\_\_\_\_

☐ IPX/SPX  
☐ EtherTalk (Phase2)  
☐ TokenTalk  
☐ TCP/IP  
☐ NetBEUI  
☐ NetBIOS  
☐ IBM DLC  
☐ SNA  
☐ Other: \_\_\_\_\_

**Frame Type:****Network****Physical**

Direct: ☐ Parallel ☐ Serial ☐ Local Talk  
Ethernet: ☐ 10BaseT ☐ 10Base2 ☐ 10Base5  
☐ 100BaseT ☐ Other:  
TokenRing: ☐ STP (Shielded) ☐ UTP (Unshield)  
AppleTalk: ☐ PhoneNet ☐ 10BaseT ☐ 10Base2  
Host: ☐ IBM Twinax ☐ IBM Coax  
Fiber Optics: \_\_\_\_\_

**Routers / Bridges (Description):**

☐ WAN

**Current Computer Environment:** (Indicate all that apply to subject workgroup)**Qty of****Primary Applications****Hardware Platform****Operating System****Workstations Text Graphics Spreadsheet Acctg.**

☐ IBM PC/Compatible ☐ WIN 3.x ☐ WIN for Workgroups  
☐ 486x ☐ 386x ☐ WIN 95 ☐ WIN NT v:  
☐ Pentium II ☐ Pentium ☐ WIN 98 ☐ OS/2  
☐ Apple ☐ System 7.0 ☐ System 8.0  
☐ SUN ☐ Solaris ☐ UNIX v:  
☐ CAD/Workstation:  
☐ Other: \_\_\_\_\_

**Client/Server Development Environment**

☐ SAP ☐ PeopleSoft ☐ Oracle ☐ Sybase

**Other Special Application Considerations****Application Software used by Subject Workgroup**

<input type="checkbox"/> Office 97	<input type="checkbox"/> Office 95 or	<input type="checkbox"/> Lotus Suite	<input type="checkbox"/> MSWord	<input type="checkbox"/> WordPerfect	<input type="checkbox"/> MS Excel
<input type="checkbox"/> PowerPoint	<input type="checkbox"/> Smart Suite	<input type="checkbox"/> Harvard Graphs	<input type="checkbox"/> 1-2-3	<input type="checkbox"/> PageMaker	<input type="checkbox"/> PhotoShop
<input type="checkbox"/> Quattro Pro	<input type="checkbox"/> FoxPro	<input type="checkbox"/> Access	<input type="checkbox"/> Page Mill	<input type="checkbox"/> Corel Draw	<input type="checkbox"/> Corel Pres.
<input type="checkbox"/> Visio	<input type="checkbox"/> Illustrator	<input type="checkbox"/> MS Project 9x	<input type="checkbox"/> Acrobat	<input type="checkbox"/> Explorer	<input type="checkbox"/> Netscape
<input type="checkbox"/> EudoraPro	<input type="checkbox"/> Freelance	<input type="checkbox"/> DocMagiation	<input type="checkbox"/> ACT	<input type="checkbox"/> CADs	<input type="checkbox"/> Quark Xpress
<input type="checkbox"/> Navigator					

**Product Information**

Digital Product being Installed: Model # \_\_\_\_\_ Controller \_\_\_\_\_

**NOTE: Attachments to be included w/each Survey**

1. Copy of the Order stating the overall product configuration (stapler,sorter, both paper input/output devices)
2. Any special device such as AXIS Scanner, etc.

**Approval:**

Sharp Digital Systems Engineering Lab

Date \_\_\_\_\_

## Copier/Printer Software Solutions

### Sharp Monitor

**Standard with AR-P11 Controller for AR-235\*/275 \***

**Standard with AR-PB2AN Controller for AR-287/337/407/507**

**Standard with AR-N275 and AR-M350N/M450N**

**Standard with AR-P14 Controller for AR-M350U\*/M450U\***

→ Designed for the End User

→ Allows End User to check status of copier

- Job complete notification
- Paper out notification
- Toner out notification
- Paper jam notification
- Device unavailable notification



### Sharp Printer Administration

**Standard with AR-P11 Controller for AR-235\*/275 \***

**Standard with AR-PB2AN Controller for AR-287/337/407/507**

**Standard with AR-N275 and AR-M350N/M450N**

**Standard with AR-P14 Controller for AR-M350U\*/M450U\***

→ Designed for the Network Administrator

→ Allows N.A. to monitor all devices on a network

- Monitor Sharp & non-Sharp Standard Network Management Protocol (SNMP) compliant printers over IP Networks
- View default settings
- View clicks
- "Pop up" alert messages
- LAN & WAN Support



### Remote Email Diagnostics

**Standard with AR-P11 Controller for AR-235\*/275 \***

**Standard with AR-PB2AN Controller for AR-287/337/407/507**

**Standard with AR-N275 and AR-M350N/M450N**

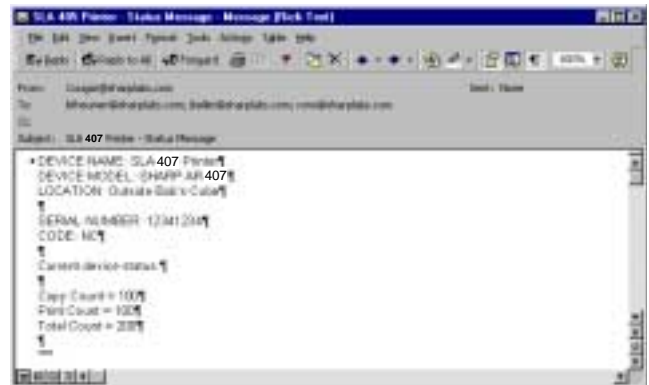
**Standard with AR-P14 Controller for AR-M350U\*/M450U \***

→ Designed for the Sharp Authorized Dealer and/or Office Manager

→ Generates E-mail messages detailing the machine's condition (scheduled or event driven)

→ Benefits of RED

- Machines get Key Operator support immediately (Add Toner, Add Paper, Clear Misfeed, etc.)
- Service technicians can be automatically dispatched when the machine detects a problem
- Usage information can be collected automatically for accounting purposes



### Sharpdesk

**Standard with AR-NS2 Network Scanner Server for AR-235\*/275\* and AR-M350U\*/M450U\*/M350N/M450N**

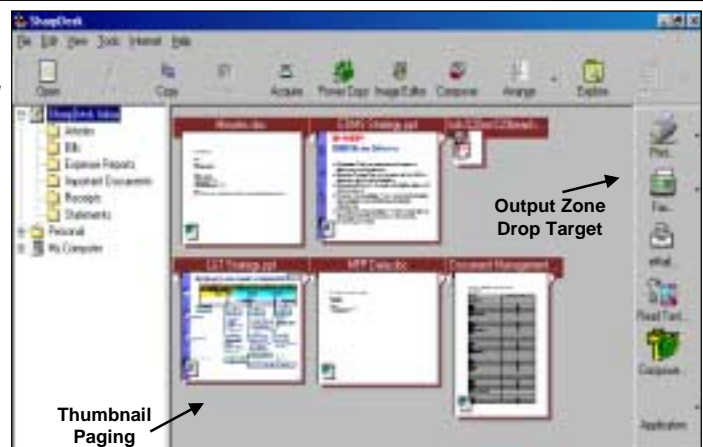
**Standard with AR-NS1 Network Scanner Server for AR-287/337/407/507 (Requires AR-PB2AN Controller)**

**Standard with AR-N275 (Includes 10 Licenses - additional licenses available)**

Designed for the End User to scan, view, combine, edit and organize documents

→ Enables End User to distribute documents through the output zone

- Scan to Print
- Scan to Email
- Scan to OCR
- Scan to any application
- NetScan Tools allows End User to define process when image arrives at desktop



## Copier/Printer Software Solutions

### Print Queue Management

#### Velocity™

**For use with all EFI color and black & white postscript controllers**

Velocity is a suite of NT server based applications. Velocity provides "smart" distribution of print jobs across multiple controllers. Focused on color production applications the Velocity options support load balancing and redirect capabilities and includes sophisticated document building and job cost estimating modules

- **Velocity Estimate™** automatically estimates printing job costs (including estimated toner usage) and calculates end-customer pricing before the job is printed. This detailed cost analysis allows users to easily and accurately pre-determine costs of longer print runs. Velocity Estimate software loads on the Velocity Balance™ server and is accessed through a Web interface.
- **Velocity Scan™** is a modular application designed for demanding production-scanning environments. It allows operators to capture and send color and black-and-white documents to the Velocity Balance™ server using a TWAIN-compliant scanner. Once transferred to the Balance server, scans can be directed to the print queue for electronic copying. Scans can also be imported into Velocity Build™ for merging with other digital documents.
- **Velocity Balance™** work-flow software enables maximum printing throughput for production printing applications. By managing your Fiery® connected printers as a group, it leverages the combined power of your equipment. Velocity Balance's load-balancing capabilities and advanced workflow management tools increase productivity and provide a higher return on your investment. Velocity Balance's scalable design meets your ever-changing color and black-and-white digital printing requirements. Powerful software modules, coupled with the ability to add and configure printers from different manufacturers, make Velocity Balance a versatile solution for today, tomorrow, and beyond.
- **Velocity Build™** is a modular server application that complements the features of Velocity Balance™. It enables full document preparation before printing, including previewing documents, merging between scanned and digital documents, editing, and imposition. Imposed documents can be sent to any printer in the Velocity™ group or balanced across multiple printers in the group.



#### Callisto™

**For use with all Sharp Copier/Printer products – color and black & white**

Callisto, a versatile NT server software utility, provides a new level of control over network printing and your print resources. Callisto is a server-based application that when coupled with Sharp Digital Imagers provides a powerful printing solution. Callisto offers an intelligent "print queue management" service for networked printing. It also offers, increased productivity through simple load balancing to most printers on your network. Callisto allows the network administrator to have full one-stop administration control of print jobs sent to Sharp and 3rd party networked print devices across Windows NT4, Windows 2000, and Novell Netware 4/5 networks.

##### Benefits

- Maximize printing efficiency by minimizing downtime.
- One stop administration of printer queues and fault handling criteria.
- High volume capability through printer clustering.
- No client software requirement. This system uses standard printer drivers.

##### Features

- Printing redirection when local printer is offline.
- Printing redirection to higher volume printer when requirement is above administrator set limits
- User notification of any redirection.
- Simple, automatic load balancing sharing printer workload between other network printers.
- Easy to configure and manage.
- Server based software completely seamless to users.



## Copier/Printer Software Solutions

### Print & Job Control Features

#### Job Accounting

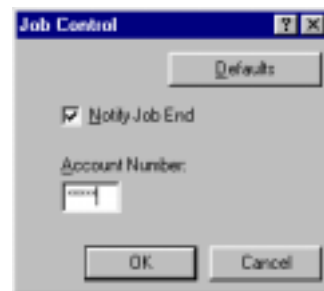
**Standard with AR-P11 Controller for AR-235/275**

**Standard with AR-PB2AN Controller for AR-287/337/407/507**

**Standard with AR-N275 and AR-M350N/M450N**

**Standard with AR-P14 Controller for AR-M350U/M450U**

- Designed for Departmental Job Costing
- Uses the Copier/Printer's Standard Account Feature
- Pop-Up Window Allows End User to easily enter Account Number for each Print Job
- Provides the ability to track Copier/Printer usage
  - ♦ Automatically sends User Account # with every Job for Office Accounting



#### Auto Configuration

**Standard with AR-P11 Controller for AR-235\*/275\***

**Standard with AR-P14 Controller for AR-M350U\*/M450U\***

**Standard with AR-N275 and AR-M350N/M450N**

- Automatically tells the driver what options are actually installed on the device
- Correctly configured print driver enables user to access all the functionality of the installed options

\* Requires Network Interface Card (AR-NC5J)



## Document Security Solutions

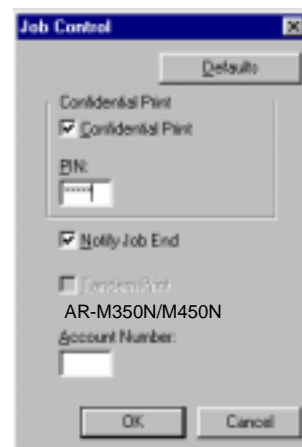
#### Confidential Print

**Standard with AR-PB2AN Controller for AR-287/337/407/507**

**Standard with AR-M350N/M450N (Requires AR-HD3 - 5 GB Hard Drive)**

**Standard with AR-P14 Controller for AR-M350U/M450U (Requires AR-HD3)**

- Designed for the End User
- Confidential Print prohibits printing of designated documents until a Personal ID number is entered in both the print window and in the Copier/Printer's LCD panel
- Allows End User to control when a specific document will be printed after the Print Job is sent to the printer
- The procedure is as follows:
  - ♦ Create a Print Job
  - ♦ Enter a P.I.N. (Personal Identification Number) into the Printer Driver
  - ♦ Send Print Job to Printer
  - ♦ Select Print Job from Copier/Printer's LCD Control Panel
  - ♦ Enter the P.I.N.
  - ♦ Begin Printing
- The following functions are available on the AR-M350N/M450N and the AR-M350U/M450U with the AR-P14 controller:
  - ♦ Hold After Print & Hold Before Print - Job is held in memory so it can be reprinted directly from the machine's control panel. (with or without PIN)
  - ♦ Proof Print - Prints one job set for review and enables user to print the rest or delete the job as desired after reviewing it. (with or without PIN)



*Note: Confidential Print is disabled when the Data Security Kit (Hard Disk Erase) is in Automatic Mode*



## Document Security Solutions

Fiber Optic  
Network Interface



DNCFIBER100



DNICFIBER10

RHD Cartridge



DRHCART10

Removable Hard  
Drive Kit



DRHDKIT



*Sharp Models  
AR-287 and AR-337 Require  
Data Security Kit - AR-FR1*

*Sharp Model  
AR-407 Requires  
Data Security Kit - AR-FR2*

*Sharp Model  
AR-507 Requires  
Data Security Kit - AR-FR3*

## Document Security Solutions

### Data Security Kit

**For Digital Copier/Printer Models AR-287 / AR-337 / AR-407 / AR-507**

Digital office machines use computer style hard disk drive to temporarily store the document data created by scan, copy, and print jobs. Users with the need to safeguard that data, and to prevent the possibility that the information might fall into the wrong hands must be able to clear the data with confidence immediately after every job. Immediately after the completion of any MFP operation random numbers are quickly written over the hard disk areas used to temporarily store document data.

This unique solution was successfully evaluated and validated under the Common Criteria. It minimizes the risk that anyone who gains access to the copier hard drive will gain access to document data on the drive. Only version 2.33 has been validated.

The Data Security Kit can be used with the Removable Hard Disk Kit to provide additional security.

→ *Note: Confidential Print is disabled when the Data Security Kit (Hard Disk Erase) is in Automatic Mode*

### Removable Hard Disk Drive

**For Digital Copier/Printer Models AR-287 / AR-337 / AR-407 / AR-507**

The Sharp Removable Hard Drive Kit permits individual groups to keep and use their own drives and to share the copier. Users working on classified projects are usually required by the traditional regulations governing computer drives to remove and retain the hard disk used for the project when the copier equipment is transferred to another project or area. The Removable Hard Disk Drive Kit makes it possible for users to:

- remove drives with classified data for safe storage
- assign different drives to different users and share the secure copier
- additional drive cartridges can be used to enable any number of users to safeguard their own data

Sharp's 10 GB cartridge is designed to be inserted up to 10,000 times enabling multiple user groups to share the copier for classified and non-classified applications. The drive cartridge is similar to that used in secured computers.

For added security, the Removable Hard Disk Drive Kit can also be used with the Data Security Kit.

### Fiber Optic Network Interface

**For Digital Copier/Printer Models AR-164 / AR-201 / AR-207 / AR-287 / AR-337 / AR-407 / AR-507**

Users whose networks carry confidential information prefer fiber optic Ethernet cable to copper. Improve network security by using fiber optic instead of copper Ethernet cabling. The two Ethernet cards provide a direct interface to fiber optic networks for the Sharp copiers which currently use the NC3D Ethernet card.

## Color Copier/Printer Software Specifications

### **Fiery Free Form**

***Standard with AR-PE1N Print Controller for the AR-C250***

*This Variable Data Printing Solution allows users to create personalized documents with both information and graphics.*

- Fiery FreeForm has the ability to distinguish between master and variable data, and to RIP master data just once, making FreeForm many times faster than pre-RIP solutions!
- Fiery FreeForm lets the user work in the applications already known!
- Fiery FreeForm lets the user specify an unlimited number of variable elements in layouts. The user can even layer and rotate these elements!

Common Desktop Applications for  
Creating Variable Data

- ◆ Microsoft Access
- ◆ Microsoft Excel
- ◆ Microsoft Word
- ◆ FileMaker Pro
- ◆ Microsoft FoxPro
- ◆ Borland dBASE

Common Desktop Applications  
for Creating Master Data

- ◆ QuarkXPress
- ◆ Adobe Pagemaker
- ◆ Microsoft Word
- ◆ Claris Works
- ◆ Word Perfect

### **DocBuilder Pro™**

***AR-PEDB - Optional Software for the AR-C250***

*Designing and formatting layouts for booklets, magazines, and brochures used to require expensive, difficult-to-use software that existed exclusively in the domain of high-end printers and prepress providers. Not any more, Sharp's DocBuilder Pro provides powerful and affordable custom layouts.*



#### ➤ Designed for the End User

- DocBuilder Pro™ helps almost anyone to easily produce catalogs, brochures, magazines and booklets ready for printing and binding
- Save paper and toner usage by creating catalogs, booklets and brochures ready for printing and binding
- Reduce print time and save paper by imaging multiple pages or documents on a single sheet (up to 25 pages on one sheet)
- View and edit thumbnails or full-screen previews without RIPping
- DocBuilder Pro™ allows users to impose documents before RIPping, thus changes can be made until just before a job is sent to the print engine. This "late binding" capability maximizes flexibility.
- Save your own templates to recreate custom layouts quickly and easily

**State of Indiana****Contract # QPA9330 Award****Effective 2/1/02 - 1/31/04****COPIERS - Purchase Pricing****AR-162S**

- ◆16 PPM Digital Copier
- ◆600 DPI Output
- ◆7.2 First Copy Time
- ◆11 x 17 Copying Capabilities
- ◆250 Sheet Paper Capacity
- ◆100 Sheet Bypass
- ◆Photo Mode
- ◆Automatic Image Rotation
- ◆Continuous Copy up to 99
- ◆Optional Single Pass Feeder Available

**DIGITAL COPIER / PRINTERS**

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-162S</b>		
<b>AR-162S</b>	16 PPM Digital Document System, 600 DPI, Reduction/Enlargement 50 to 200%, 250 Sheet User-Adjustable Paper Drawer, 100 Sheet Bypass Tray, Platen Cover and Simplex Capability	\$1,449.00
<b>AR-162ABS</b>	Standard Cabinet without door, side opening	60.00
<b>AR-162ABD</b>	Deluxe Cabinet with one door	73.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-SP2</b>	30 Sheet Single Pass Feeder	327.00

**MONTHLY MAINTENANCE**

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge
AR-162S	\$19.50	1,500	0.0120

## State of Indiana

Contract # QPA9330 Award

Effective 2/1/02 - 1/31/04

### COPIERS - Purchase Pricing

#### AR-164

- ◆16 PPM Digital Copier
- ◆600 DPI Output
- ◆7.2 First Copy Time
- ◆Single Pass Feeder
- ◆Electronic Sorting Kit
- ◆35 Second Warm-Up Time
- ◆250 Sheet Paper Capacity
- ◆Automatic Image Rotation
- ◆Continuous Copy up to 99
- ◆Scan Once, Print Many

**Options:** 250 & 500 sheet Paper Feed Units, Facsimile Expansion Kit, Printer Expansion Kit (1200 DPI-Quality/PCL6 Network Printer), PS2 Expansion Kit, LCD Panel Kit & Job Separator Tray



#### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-164</b>		
<b>AR-164</b>	16 PPM Digital Document System, 600 DPI, Reduction/Enlargement 50 to 200%, 250 Sheet User-Adjustable Paper Drawer, 100 Sheet Bypass Tray, Single Pass Feeder, Electronic Sorting Kit, Simplex Capability, 1 MB Memory Buffer and SOPM (Networkable with optional AR-NC3D)	\$2,277.00
<b>AR-162ABS</b>	Standard Cabinet	60.00
<b>AR-162ABD</b>	Deluxe Copier Cabinet (for use without AR-DE5 or AR-DE6)	73.00
<b>AR-163ABD</b>	Deluxe Copier Cabinet (for use with AR-DE5 or AR-DE6)	70.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-DE5</b>	250 Sheet Paper Feed Unit	235.00
<b>AR-DE6</b>	500 Sheet (2 x 250) Paper Feed Unit	314.00
<b>AR-TR2</b>	Job Separator Tray	36.00
<b>AR-PA1</b>	LCD Panel Expansion Kit	54.00
<b>AR-PS1</b>	PostScript Level 2 Expansion Kit	209.00
<b>AR-FX2</b>	Super G3 Facsimile Expansion Kit (Requires AR-PA1)	594.00
<b>AR-MM6</b>	4 MB Memory Expansion for AR-FX2	226.00
<b>AR-PB8</b>	Printer Expansion Kit (Requires AR-PA1)	354.00
<b>AR-NC3D*</b>	Ethernet Network Interface Card (Requires AR-PA1 & AR-PB8)	287.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

#### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge
AR-164	\$19.50	1,500	0.0120

## COPIERS - Purchase Pricing

### AR-201

- ◆20 PPM Digital Copier / Printer
- ◆600 DPI Output
- ◆2 x 250 Sheet Paper Capacity
- ◆Scan Once, Print Many
- ◆7.2 First Copy Time
- ◆30 Second Warm-Up Time
- ◆Automatic Image Rotation
- ◆Continuous Copy up to 99



Options: Single Pass Feeder, Electronic Sorting Kit, 250 & 500 Sheet Paper Feed Units, Facsimile Expansion Kit, Printer Expansion Kit 1200 DPI-Quality/PCL6 Printer, PS2 Expansion Kit, LCD Panel Kit & Job Separator Tray, Digital 120 Volt 15 Amps 5 Outlets Maximum Power Surge Suppression

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-201</b>		
<b>AR-201</b>	20 PPM Digital Document System, 1-Page Memory Buffer, 600 DPI, Reduction/Enlargement 50 to 200%, 2 x 250-Sheet Paper Drawer, 100 Sheet Bypass Tray, Simplex Capability and SOPM (Networkable with options)	\$1,919.00
<b>AR-162ABD</b>	Deluxe Copier Cabinet (for use without AR-DE5 or AR-DE6)	73.00
<b>AR-162ABS</b>	Standard Cabinet	60.00
<b>AR-163ABD</b>	Deluxe Copier Cabinet (for use with AR-DE5 or AR-DE6)	70.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-DE5</b>	250 Sheet Paper Feed Unit	235.00
<b>AR-DE6</b>	500 Sheet (2 x 250) Paper Feed Unit	314.00
<b>AR-EB3</b>	Electronic Sorting Kit (16MB Standard Memory) - AR-201 only	327.00
<b>AR-FX2</b>	Super G3 Facsimile Expansion Kit (Requires AR-PA1)	594.00
<b>AR-MM6</b>	4 MB Memory Expansion for AR-FX2	226.00
<b>AR-NC3D*</b>	Ethernet Network Interface Card (Requires AR-PA1 & AR-PB8)	287.00
<b>AR-PA1</b>	LCD Panel Expansion Kit	54.00
<b>AR-PB8</b>	Printer Expansion Kit (Requires AR-PA1)	354.00
<b>AR-PS1</b>	PostScript Level 2 Expansion Kit	209.00
<b>AR-SP2</b>	30 Sheet Single Pass Feeder - AR-201 only	327.00
<b>AR-TR2</b>	Job Separator Tray	36.00
<b>AR-VR1</b>	Document Cover for use with AR-201 when AR-SP2 not installed	76.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge
AR-201	\$32.50	2,500	0.0120

## COPIERS - Purchase Pricing

### AR-207

- ◆20 PPM Digital Copier / Printer
- ◆30 Sheet Reversible SPF
- ◆Standard Trayless Duplexing
- ◆Electronic Sorting Kit
- ◆600 DPI Output
- ◆2 x 250 Sheet Paper Capacity
- ◆Scan Once, Print Many
- ◆7.2 First Copy Time
- ◆30 Second Warm-Up Time
- ◆Automatic Image Rotation
- ◆Continuous Copy up to 99



Options: 250 & 500 Sheet Paper Feed Units, Facsimile  
 Expansion Kit, Printer Expansion Kit 1200 DPI-Quality/PCL6 Printer, PS2 Expansion Kit, LCD Panel Kit & Job  
 Separator Tray, Digital 120 Volt 15 Amps 5 Outlets Maximum Power Surge Suppression

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-207</b>		
<b>AR-207</b>	20 PPM Digital Document System, Duplex Capability with 30 Sheet Reversible Single Pass Feeder, Trayless Duplexing, Electronic Sorting Kit, 1-Page Memory Buffer, 600 DPI, Reduction/Enlargement 50 to 200%, 2 x 250-Sheet Paper Drawer, 100 Sheet Bypass Tray and SOPM (Networkable with options)	\$2,796.00
<b>AR-162ABD</b>	Deluxe Copier Cabinet (for use without AR-DE5 or AR-DE6)	73.00
<b>AR-162ABS</b>	Standard Cabinet	60.00
<b>AR-163ABD</b>	Deluxe Copier Cabinet (for use with AR-DE5 or AR-DE6)	70.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-DE5</b>	250 Sheet Paper Feed Unit	235.00
<b>AR-DE6</b>	500 Sheet (2 x 250) Paper Feed Unit	314.00
<b>AR-EB3</b>	Electronic Sorting Kit (16MB Standard Memory) - AR-201 only	327.00
<b>AR-FX2</b>	Super G3 Facsimile Expansion Kit (Requires AR-PA1)	594.00
<b>AR-MM6</b>	4 MB Memory Expansion for AR-FX2	226.00
<b>AR-NC3D*</b>	Ethernet Network Interface Card (Requires AR-PA1 & AR-PB8)	287.00
<b>AR-PA1</b>	LCD Panel Expansion Kit	54.00
<b>AR-PB8</b>	Printer Expansion Kit (Requires AR-PA1)	354.00
<b>AR-PS1</b>	PostScript Level 2 Expansion Kit	209.00
<b>AR-SP2</b>	30 Sheet Single Pass Feeder - AR-201 only	327.00
<b>AR-TR2</b>	Job Separator Tray	36.00
<b>AR-VR1</b>	Document Cover for use with AR-201 when AR-SP2 not installed	76.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge
AR-207	\$32.50	2,500	0.0120



## COPIERS - Purchase Pricing

### AR-235 / AR-275

- ♦23 / 27 PPM Multifunction Digital Copier / Printer
- ♦Two Standard 500 Sheet Paper Cassettes
- ♦Standard Duplexing
- ♦True 1200 DPI Resolution
- ♦Standard 16 MB Copier Memory (Expandable)
- ♦Scan Once, Print Many
- ♦Reduction and Enlargement: 25 - 400%
- ♦Continuous Copy up to 999 Maximum
- ♦Up to 2,100 Sheet Total Online Paper Capacity
- ♦Optional Finisher/Sorter
- ♦Optional Bar Code Font Kit
- ♦Optional 120 Volt, 15 Amps, Power Surge Suppression
- ♦Optional Facsimile Expansion Kit and more!



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-235 / AR-275</b>		
<b>AR-235</b>	23 PPM Digital Copier/Printer with Standard Duplexing, 2 x 500 Sheet Paper Cassettes, 100 Sheet Bypass, 16MB Memory, Reduction/Enlargement 25 to 400% and SOPM (Networkable with options)	\$3,002.00
<b>AR-275</b>	27 PPM Digital Copier/Printer with Standard Duplexing, 2 x 500 Sheet Paper Cassettes, 100 Sheet Bypass, 16MB Memory, Reduction/Enlargement 25 to 400% and SOPM (Networkable with options)	\$3,518.00
<b>AR-27ABH</b>	Cabinet used with Base Unit	93.00
<b>AR-27ABL</b>	Cabinet used with AR-D11 / AR-D12	89.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-D11</b>	500 Sheet Paper Feed Unit	311.00
<b>AR-D12</b>	1,000 Sheet Paper Feed Unit (2 x 500)	413.00
<b>AR-FN5</b>	2 Tray Staple/Stacker Finisher	1,033.00
<b>AR-FX4</b>	Facsimile Expansion Kit	995.00
<b>AR-MM6</b>	4MB Memory Expansion for FX4	226.00
<b>AR-NC5J*</b>	Network Interface Card (10 Base T/100 Base T)	364.00
<b>AR-NS2<sup>1</sup></b>	Network Scanner Expansion Kit (Includes 10 SharpDesk Licenses)	631.00
<b>AR-P11*</b>	Printer Expansion Kit (Requires AR-NC5J)	968.00
<b>AR-PF1</b>	Bar Code Font Kit	308.00
<b>AR-PK1</b>	Post Script Expansion Kit	209.00
<b>AR-RP3</b>	Reversing Single Pass Feeder	579.00
<b>AR-SP4</b>	Single Pass Feeder	375.00
<b>AR-TR3</b>	Job Separator Tray (Required when Faxing, Scanning or Printing)	26.00
<b>AR-VR3</b>	Platen Cover	76.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

<sup>1</sup> The AR-NS2 requires the AR-P11 controller with an additional 128MB of memory. The additional 128MB of memory can be sourced from your local Sharp dealer.

### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-235	\$32.50	2,500	0.0110	AR-SC1 (AR-FN5)	\$39.00
AR-275	\$32.50	2,500	0.0110		



**State of Indiana**  
**Contract # QPA9330 Award**  
**Effective 2/1/02 - 1/31/04**

## COPIERS - Purchase Pricing

### AR-N275

- ♦27 PPM Multifunction Networked Digital Copier / Printer
- ♦Standard with Print Controller, Network Interface Card, Network Scanner Expansion Kit, and 128 MB of printer memory
- ♦Two Standard 500 Sheet Paper Cassettes
- ♦Standard Duplexing
- ♦True 1200 DPI Resolution
- ♦Standard 16 MB Copier Memory (Expandable to 272 MB)
- ♦Scan Once, Print Many
- ♦Reduction and Enlargement: 25 - 400%
- ♦Continuous Copy up to 999 Maximum
- ♦Up to 2,100 Sheet Total Online Paper Capacity
- ♦Optional Finisher/Sorter with Offset Stacking and Stapler
- ♦Optional Bar Code Font Kit
- ♦Optional 120 Volt, 15 Amps, Power Surge Suppression
- ♦Optional Facsimile Expansion Kit and more!



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-N275</b>		
<b>AR-N275*</b>	27 PPM <b>NETWORKED</b> Digital Copier/Printer with Standard Duplexing, Network Scanning, 2 x 500 Sheet Paper Cassettes, 100 Sheet Bypass, 16MB Memory, Reduction/Enlargement 25 to 400%, SOPM and SharpDesk (includes 10 Licenses)	\$5,110.00
<b>AR-27ABH</b>	Cabinet used with Base Unit	93.00
<b>AR-27ABL</b>	Cabinet used with AR-D11 / AR-D12	89.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-D11</b>	500 Sheet Paper Feed Unit	311.00
<b>AR-D12</b>	1,000 Sheet Paper Feed Unit (2 x 500)	413.00
<b>AR-FN5</b>	2 Tray Staple/Stacker Finisher	1,033.00
<b>AR-FX4</b>	Facsimile Expansion Kit	995.00
<b>AR-MM6</b>	4MB Memory Expansion for FX4	226.00
<b>AR-PF1</b>	Bar Code Font Kit	308.00
<b>AR-PK1</b>	Post Script Expansion Kit	209.00
<b>AR-RP3</b>	Reversing Single Pass Feeder	579.00
<b>AR-SP4</b>	Single Pass Feeder	375.00
<b>AR-TR3</b>	Job Separator Tray (Required when Faxing, Scanning or Printing)	26.00
<b>AR-VR3</b>	Platen Cover	76.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-N275	\$27.50	2,500	0.0110	AR-SC1 (AR-FN5)	\$39.00

## COPIERS - Purchase Pricing

### AR-287 / 337

- ♦28 / 33 PPM Digital Duplex Copier
- ♦50 Sheet Reversing Automatic Document Feeder
- ♦Standard Trayless Duplexing
- ♦4.3 GB Hard Drive
- ♦2x500 Sheet Paper Drawers
- ♦Continuous Copies 1-999
- ♦Enlargement/Reduction: 25% - 800%
- ♦600 dpi Output



**Options:**

- |   |  |
|---|--|
| <ul style="list-style-type: none"> <li>♦Deluxe Cabinet (Required if AR-DE1N is not used)</li> <li>♦3-Tray Multiposition Staple/Stacker Finisher</li> <li>♦Paper Desk with 500 Sheet Paper Drawer</li> <li>♦Cassette Module 500 Sheet Drawer for AR-DE1N</li> <li>♦3,000 Sheet Large Capacity Paper Cassette</li> <li>♦Exit Tray (Required if finisher not installed)</li> <li>♦Dual Exit Output Tray (Requires 2 AR-TE1)</li> </ul> | <ul style="list-style-type: none"> <li>♦Tandem Copy/Print Kit (AR-337 only)<br/>Allows 2 AR-337, Imagers to be connected</li> <li>♦Print Controller (MIPS R4700 150MHz Processor, 16 MB Memory)</li> <li>♦Print Controller (200 MHz Processor, 32 MB Memory)</li> <li>♦Token Ring Card for AR-LXII</li> <li>♦Network Scanner Expansion Kit</li> <li>♦Supports Sharp Admin &amp; Sharp Monitor</li> <li>♦Optional 120 Volt, 15 Amps, Power Surge Suppression</li> </ul> |
|---|--|

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-287 / AR-337</b>		
<b>AR-287**</b>	28 PPM Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 800%, 2 x 500-Sheet Paper Drawers, 50 Sheet Bypass Tray (Networkable with options)	\$5,243.00
<b>AR-337**</b>	33 PPM Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 800%, 2 x 500-Sheet Paper Drawers, 50 Sheet Bypass Tray (Networkable with options)	\$5,361.00
<b>AR-28ABD</b>	Deluxe Cabinet (Required if AR-DE1N) is not used)	114.00
<b>AR-AX7000*</b>	Axis 7000 Network Document Server (Requires AR-PB2AN or AR-LXII)	1,112.00
<b>AR-AXMFP</b>	Axis 7000 Mounting Bracket & Keyboard	144.00
<b>AR-CA1^</b>	Tandem Copy/Print Kit	124.00
<b>AR-CS1</b>	Cassette Module 500 Sheet Drawer for AR-DE1N	192.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-DE1N</b>	Paper Desk with 500 Sheet Paper Drawer	657.00
<b>AR-FN1N</b>	3-Tray Multiposition Staple/Stacker Finisher	1,664.00
<b>AR-FN2</b>	2-Tray Staple/Stacker Finisher (8 1/2" x 11" stapling only)	846.00
<b>AR-FR1</b>	Data Security Kit - AR-287 / AR-337	341.00
<b>AR-LC1N</b>	3,000 Sheet Large Capacity Paper Cassette	598.00
<b>AR-LXII*</b>	Print Controller (200 MHz Processor, 32 MB Memory)	3,093.00
<b>AR-NS1<sup>1</sup></b>	Network Scanner Expansion Kit for AR-PB2AN (Includes 10 SharpDesk Licenses)	733.00
<b>AR-PB2AN*</b>	Print Controller with AR-NC3D (150MHz Processor, 16 MB Memory)	1,438.00
<b>AR-TE1</b>	Exit Tray (Required if finisher not installed)	34.00
<b>AR-TK1</b>	Token Ring Card for AR-LXII	513.00
<b>AR-TR1</b>	Dual Exit Output Tray (Requires 2 AR-TE1)	242.00

^ Allows (2) AR-337 or (2) AR-407 Imagers to be connected. Requires AR-PB2AN for printing capabilities.

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* This model must be configured with a stand (AR-28ABD or AR-DE1N) and an output source (AR-FN1N/AR-FN2 or an AR-TE1).

<sup>1</sup> The AR-NS1 requires the AR-PB2AN controller with an additional 32MB of memory. The additional 32MB of memory can be sourced from your local Sharp dealer.

### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-287	\$45.00	5,000	0.0100	SF-SC11 (AR-FN1N)	\$41.00
AR-337	\$67.50	7,500	0.0085	SF-LS12 (AR-FN2)	\$33.00

## State of Indiana

Contract # QPA9330 Award

Effective 2/1/02 - 1/31/04

### COPIERS - Purchase Pricing

#### AR-M350N / AR-M450N

- ◆35 / 45 PPM Networked Digital Copier
- ◆600 dpi, 1200 dpi resolution equivalent with smoothing technology
- ◆Full modular concept with various options to meet diversified user needs
- ◆Advanced output capabilities
- ◆Handles special print media including OHP transparencies, heavy stock and envelopes
- ◆Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page and more!
- ◆Status Monitor lets you monitor printer activities
- ◆Toner Save mode
- ◆Compatible with PCL5e/6 (standard) and PostScript Level 3 (option)

##### Options:

- ◆Duplex printing capability
- ◆High-speed Scanning
- ◆Bar Code Font Kit
- ◆Saddle Stitch Finisher and Mail Bin Stacker
- ◆Large 3,100-sheet paper capacity with options
- ◆Large-capacity HD
- ◆Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression
- ◆Facsimile Expansion Kit





## State of Indiana

Contract # QPA9330 Award

Effective 2/1/02 - 1/31/04

### COPIERS - Purchase Pricing

#### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE Standard
<b>AR-M350N / AR-M450N</b>		
AR-M350N	35 PPM <b>NETWORKED (Controller and NIC included)</b> Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$3,949.00
AR-M450N	45 PPM <b>NETWORKED (Controller and NIC included)</b> Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$4,830.00
AR-D13	Stand with 500 Sheet Multi-Purpose Drawer & 2000 sheet Paper Drawer <sup>1</sup>	759.00
AR-D14	Stand with 3 x 500 Sheet Paper Drawers <sup>1</sup>	670.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
AR-DC1	Power Supply Unit	82.00
AR-DU3	Duplex Module	227.00
AR-DU4	Duplex Module/ Multi-sheet Bypass Tray	292.00
AR-EF1	Scanner Module / D-Single Pass Feeder (requires AR-RK1) <sup>1</sup>	1,709.00
AR-FN6	Finisher <sup>1,2</sup>	784.00
AR-FN7	Multi-Position/Saddle-stitch Finisher <sup>1,3</sup>	1,569.00
AR-FX5	Facsimile Expansion Kit	658.00
AR-HD3	5 GB Hard Disk Drive	560.00
AR-MS1	8-Bin Mail Box Stacker/Finisher (requires AR-D13 or AR-D14) <sup>1</sup>	552.00
AR-MU1	500 Sheet Multi-Purpose Paper Drawer	226.00
AR-NS2*	Network Scanner Expansion Kit for AR-NC5J (Includes 10 SharpDesk Licenses)	631.00
AR-PF1	Bar Code Font Kit	308.00
AR-PK1	Post Script Expansion Kit	209.00
AR-PN1B	3-hole Punch Module (requires AR-FN7) <sup>1</sup>	363.00
AR-RK1	Scanner Rack	129.00
AR-TE3	Exit Tray (not compatible with AR-FN7 or AR-DU4)	32.00
AR-TE4	Upper Exit Tray Extension (not compatible with AR-MS1 or AR-FN6)	16.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

<sup>1</sup> AR-M350N and AR-M450N requires installation of one AR-DC1 Power Supply Unit for operation of any of these devices.

<sup>2</sup> AR-FN6 requires either the AR-D13, AR-D14 or AR-MU1. The AR-FN6 is not compatible with the AR-MS1 or AR-FN7.

<sup>3</sup> AR-FN7 requires the AR-DU3 and either the AR-D13 or AR-D14. The AR-FN7 is not compatible with the AR-DU4 or AR-FN6.

#### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-M350N	\$67.50	7,500	0.0090	AR-SC1 (AR-FN6)	\$39.00
AR-M450N	\$90.00	10,000	0.0090	AR-SC2 (AR-FN7)	\$64.00

## State of Indiana

Contract # QPA9330 Award

Effective 2/1/02 - 1/31/04

### COPIERS - Purchase Pricing

#### AR-M350U / AR-M450U

- ◆ 35 / 45 PPM Digital Copier
- ◆ 600 dpi, 1200 dpi resolution equivalent with smoothing technology
- ◆ Full modular concept with various options to meet diversified user needs
- ◆ Advanced output capabilities
- ◆ Handles special print media including OHP transparencies, heavy stock and envelopes
- ◆ Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page and more!
- ◆ Toner Save mode
- ◆ Compatible with PCL5e/6 (standard) and PostScript Level 3 (option)

##### *Options:*

- ◆ Network Printing
- ◆ Duplex printing capability
- ◆ Large-capacity HD
- ◆ Facsimile Expansion Kit
- ◆ High-speed Scanning
- ◆ Saddle Stitch Finisher and Mail Bin Stacker
- ◆ Large 3,100-sheet paper capacity with options
- ◆ Bar Code Font Kit
- ◆ Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression





## State of Indiana

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### COPIERS - Purchase Pricing

#### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-M350U / AR-M450U</b>		
AR-M350U	35 PPM Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$2,798.00
AR-M450U	45 PPM Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$3,569.00
AR-D13	Stand with 500 Sheet Multi-Purpose Drawer & 2000 sheet Paper Drawer <sup>1</sup>	759.00
AR-D14	Stand with 3 x 500 Sheet Paper Drawers <sup>1</sup>	670.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
AR-DC1	Power Supply Unit	82.00
AR-DU3	Duplex Module	227.00
AR-DU4	Duplex Module/ Multi-sheet Bypass Tray	292.00
AR-EF1	Scanner Module / D-Single Pass Feeder (requires AR-RK1) <sup>1</sup>	1,709.00
AR-FN6	Finisher <sup>1,2</sup>	784.00
AR-FN7	Multi-Position/Saddle-stitch Finisher <sup>1,3</sup>	1,569.00
AR-FX5	Facsimile Expansion Kit	658.00
AR-HD3	5 GB Hard Disk Drive	560.00
AR-MS1	8-Bin Mail Box Stacker/Finisher (requires AR-D13 or AR-D14) <sup>1</sup>	552.00
AR-MU1	500 Sheet Multi-Purpose Paper Drawer	226.00
AR-NC5J*	Network Interface Card (10/100 Base TX)	364.00
AR-NS2*	Network Scanner Expansion Kit for AR-NC5J (Includes 10 SharpDesk Licenses)	631.00
AR-P14	Printer Expansion Kit (Required for Network Connection)	711.00
AR-PF1	Bar Code Font Kit	308.00
AR-PK1	Post Script Expansion Kit	209.00
AR-PN1B	3-hole Punch Module (requires AR-FN7) <sup>1</sup>	363.00
AR-RK1	Scanner Rack	129.00
AR-TE3	Exit Tray (not compatible with AR-FN7 or AR-DU4)	32.00
AR-TE4	Upper Exit Tray Extension (not compatible with AR-MS1 or AR-FN6)	16.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

<sup>1</sup> AR-M350U and AR-M450U requires installation of one AR-DC1 Power Supply Unit for operation of any of these devices.

<sup>2</sup> AR-FN6 requires either the AR-D13, AR-D14, or AR-MU1. The AR-FN6 is not compatible with the AR-MS1 or AR-FN7.

<sup>3</sup> AR-FN7 requires the AR-DU3 and either the AR-D13 or AR-D14. The AR-FN7 is not compatible with the AR-DU4 or AR-FN6.

#### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples
AR-M350U	\$67.50	7,500	0.0090	AR-SC1 (AR-FN6)
AR-M450U	\$90.00	10,000	0.0090	AR-SC2 (AR-FN7)

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## COPIERS - Purchase Pricing

### AR-407 / AR-507

- ♦ 40 / 50 PPM Digital Duplex Copier
- ♦ 50 Sheet Reversing Automatic Document Feeder
- ♦ Standard Trayless Duplexing
- ♦ 4.3 GB Hard Drive
- ♦ 2x500 Sheet Paper Drawers
- ♦ Continuous Copies 1-999
- ♦ Enlargement/Reduction: 25% - 400%
- ♦ 600 dpi Output



**Options:**

- ♦ Deluxe Cabinet (Required if AR-DE1N is not used)
- ♦ 3-Tray Multiposition Staple/Stacker Finisher
- ♦ 2-Tray Staple/Stacker Finisher (AR-407 only)
- ♦ Paper Desk with 500 Sheet Paper Drawer
- ♦ Cassette Module 500 Sheet Drawer for AR-DE1N
- ♦ 3,000 Sheet Large Capacity Paper Cassette
- ♦ Exit Tray (Required if finisher not installed)
- ♦ Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression
- ♦ Dual Exit Output Tray (Requires 2 AR-TE1)
- ♦ Tandem Copy/Print Kit
- ♦ Allows 2 AR-407 or 2 AR-507 Imagers to be connected
- ♦ Print Controller (MIPS R4700 150MHz Processor, 16 MB Memory)
- ♦ Print Controller (200 MHz Processor, 32 MB Memory)
- ♦ Token Ring Card for AR-LXII
- ♦ Network Scanner Expansion Kit
- ♦ Supports Sharp Admin & Sharp Monitor

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-407</b>		<i>See the AR-507 on next page.</i>
<b>AR-407**</b>	40 PPM Advanced Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 2 x 500-Sheet Paper Drawers, 50 Sheet Bypass Tray (Networkable with options)	\$5,784.00
<b>AR-28ABD</b>	Deluxe Cabinet (Required if AR-DE1(N) is not used)	114.00
<b>AR-AX7000*</b>	Axis 7000 Network Document Server (Requires AR-PB2AN or AR-LXII)	1,112.00
<b>AR-AXMFP</b>	Axis 7000 Mounting Bracket & Keyboard	144.00
<b>AR-CA1^</b>	Tandem Copy/Print Kit	124.00
<b>AR-CS1</b>	Cassette Module 500 Sheet Drawer for AR-DE1N	192.00
<b>AR-D5130NT</b>	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
<b>AR-DE1N</b>	Paper Desk with 500 Sheet Paper Drawer	657.00
<b>AR-FN1N</b>	3-Tray Multiposition Staple/Stacker Finisher	1,664.00
<b>AR-FN2</b>	2-Tray Staple/Stacker Finisher (8 1/2" x 11" stapling only)	846.00
<b>AR-FR2</b>	Data Security Kit - AR-407	341.00
<b>AR-LC1N</b>	3,000 Sheet Large Capacity Paper Cassette	598.00
<b>AR-LXII*</b>	Print Controller (200 MHz Processor, 32 MB Memory)	3,093.00
<b>AR-NS1<sup>1</sup></b>	Network Scanner Expansion Kit for AR-PB2AN (Includes 10 SharpDesk Licenses)	733.00
<b>AR-PB2AN*</b>	Print Controller with AR-NC3D (150MHz Processor, 16 MB Memory)	1,438.00
<b>AR-TE1</b>	Exit Tray (Required if finisher not installed)	34.00
<b>AR-TK1</b>	Token Ring Card for AR-LXII	513.00
<b>AR-TR1</b>	Dual Exit Output Tray (Requires 2 AR-TE1)	242.00

^ Allows (2) AR-337 or (2) AR-407 Imagers to be connected. Requires AR-PB2AN for printing capabilities.

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* This model must be configured with a stand (AR-28ABD or AR-DE1N) and an output source (AR-FN1N/AR-FN2 or an AR-TE1).

<sup>1</sup> The AR-NS1 requires the AR-PB2AN controller with an additional 32MB of memory. The additional 32MB of memory can be sourced from your local Sharp dealer.



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### COPIERS - Purchase Pricing

#### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
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#### AR-507

AR-507**	50 PPM Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 2 x 500-Sheet Paper Drawer, 50 Sheet Bypass Tray (Networkable with options)	\$7,031.00
AR-28ABD	Deluxe Cabinet (Required if AR-DE7 is not used)	114.00
AR-AX7000*	Axis 7000 Network Document Server (Requires AR-PB2AN or AR-LXII)	1,112.00
AR-AXMFP	Axis 7000 Mounting Bracket & Keyboard	144.00
AR-CA1^	Tandem Copy/Print Kit	124.00
AR-CS3	500 Sheet Paper Drawer	192.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
AR-DE7	Stand with 500 Sheet Paper Drawer	657.00
AR-FN3	3-Tray Multiposition Staple/Stacker Finisher	1,795.00
AR-FR3	Data Security Kit	341.00
AR-LC1N	3,000 Sheet Large Capacity Paper Cassette	598.00
AR-LXII*	Print Controller (200 MHz Processor, 32 MB Memory)	3,093.00
AR-NS1* <sup>1</sup>	Network Scanner Expansion Kit for AR-PB2AN (Includes 10 SharpDesk Licenses)	733.00
AR-PB2AN*	Print Controller with AR-NC3D (150MHz Processor, 16 MB Memory)	1,438.00
AR-TE1	Exit Tray (Required if finisher not installed)	34.00
AR-TK1	Token Ring Card for AR-LXII	513.00

^ Allows (2) AR-507 Imagers to be connected. Requires AR-PB2AN for printing capabilities.

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* This model must be configured with a stand (AR-28ABD or AR-DE7) and an output source (AR-FN3 or an AR-TE1).

<sup>1</sup> The AR-NS1 requires the AR-PB2AN controller with an additional 32MB of memory. The additional 32MB of memory can be

#### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-407	\$90.00	10,000	0.0080	SF-SC11 (AR-FN1N)	\$41.00
AR-507	\$135.00	15,000	0.0075	SF-LS12 (AR-FN2)	\$33.00
				SF-SC11 (AR-FN3)	\$41.00



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## COPIERS - Purchase Pricing

### AR-650

- ◆65 PPM Copy/Print Speed
- ◆600 x 2400 dpi Resolution @ Engine Speed
- ◆3.6 Second First Time Copy
- ◆Standard 32 MB Copier Memory with 3.2 GB Hard Drive
- ◆60-Sheet RADF (letter-size originals)
- ◆100-Sheet Bypass Tray (accepts 90 lb. index)
- ◆(3) 500-sheet Drawers plus 4,000-sheet LCT (5,600 sheets standard)
- ◆25-400% Zoom Range (1% increments)
- ◆7-Minute Warm-Up Time

Optional:  
 Saddle-Stitch Finisher with Three Trays, Digital 120 Volt, 20 Amps, 5 Outlets,  
 Maximum Power Surge Suppression, Additional 32MB SIMM Memory



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-650</b>		
<b>AR-650</b>	65 PPM Digital Document System, 60 Sheet RADF, Duplexing, 3.2 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 3 x 500-Sheet Paper Drawer, 4,000 Large Capacity Paper Tray, 100 Sheet Bypass Tray (Networkable with options)	\$13,247.00
<b>AR-D5140NT</b>	Digital 120 Volt, 20 Amps, 5 Outlets, Maximum Power Surge Suppression	107.00
<b>AR-FN8</b>	Stapler Finisher	1,579.00
<b>AR-FN9</b>	Multi-Position / Saddle Stitch Finisher	2,422.00
<b>AR-NC4T*</b>	Network Interface Card (10 Base-T / 100 Base-T)	343.00
<b>AR-P13</b>	Embedded Print Controller	1,624.00
<b>AR-PN2B</b>	3-Hole Punch Unit (for AR-FN8 and AR-FN9)	437.00
<b>AR-SM3</b>	Additional 32 MB SIMM memory (for AR-P13)	184.00

### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-650	\$160.00	20,000	0.0069	SF-SC11 (AR-FN8/FN9) AR-SC3 (Saddle Stitch for AR-FN9)	\$41.00 \$25.00

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## COPIERS - Purchase Pricing

### AR-800

- ◆80 PPM Copy/Print Speed
- ◆600 x 2400 dpi Resolution @ Engine Speed
- ◆3.6 Second First Time Copy
- ◆Standard 32 MB Copier Memory with 3.2 GB Hard Drive
- ◆60-Sheet RADF (letter-size originals)
- ◆100-Sheet Bypass Tray (accepts 90 lb. index)
- ◆(3) 500-sheet Drawers plus 4,000-sheet LCT (5,600 sheets standard)
- ◆24-400% Zoom Range (1% increments)
- ◆7-Minute Warm-Up Time

Optional:  
 Saddle-Stitch Finisher with Three Trays, Digital 120 Volt, 20 Amps, 5 Outlets, Maximum Power Surge Suppression, Additional 32MB SIMM Memory



### AR-800

<b>AR-800</b>	80 PPM Digital Document System, 60 Sheet RADF, Duplexing, 3.2 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 3 x 500-Sheet Paper Drawer, 4,000 Large Capacity Paper Tray, 100 Sheet Bypass Tray (Networkable with options)	\$17,599.00
<b>AR-D5140NT</b>	Digital 120 Volt, 20 Amps, 5 Outlets, Maximum Power Surge Suppression	107.00
<b>AR-FN8</b>	Stapler Finisher	1,579.00
<b>AR-FN9</b>	Multi-Position / Saddle Stitch Finisher	2,422.00
<b>AR-NC4T*</b>	Network Interface Card (10 Base-T / 100 Base-T)	343.00
<b>AR-P13</b>	Embedded Print Controller	1,624.00
<b>AR-PN2B</b>	3-Hole Punch Unit (for AR-FN8 and AR-FN9)	437.00
<b>AR-SM3</b>	Additional 32 MB SIMM memory (for AR-P13)	184.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly <u>Maintenance</u>	Copy <u>Allowance</u>	Excess Copy <u>Charge</u>	<u>Staples</u>	<u>Price</u>
AR-800	\$240.00	30,000	0.0069	SF-SC11 (AR-FN8/FN9) AR-SC3 (Saddle Stitch for AR-FN9)	\$41.00 \$25.00

## Color Copier/Printer Specifications

### AR-C160 / AR-C250

DIGITAL COLOR  
**IMAGER**



- 16 / 25 PPM Digital Color Copier / Printer
- Point and Touch LCD screen
- Standard 3 x 500 Sheet Paper Drawers
- 50 Sheet Bypass Tray
- Advanced Color Editing Features
- Stabilization System Provides Consistent & Reliable Output
- Optional 20 Bin Staple Sorter
- Optional Finisher
- Up to 5,050 sheets of paper capacity
- Optional Trayless Duplex with a shorter and faster paper path

### **NEW Embedded Print Controller**

#### **AR-PE2N - Optional Controller for the AR-C160**

- Innovative NetWise 2 architecture virtually guarantees easy connectivity, including “peer-to-peer” (SNB) support for printing from Windows-based workstations, in any network environment, and ensures seamless integration of future protocols.
- Fiery WebTools offer easy job management from any platform via a Java-enabled web browser—providing a perfect solution for corporate intranets.

### **Print Controller**

#### **AR-PE1N - Optional Controller for the AR-C250**

- Innovative NetWise 2 architecture virtually guarantees easy connectivity, including “peer-to-peer” (SNB) support for printing from Windows-based workstations, in any network environment, and ensures seamless integration of future protocols.
- ColorWise 2 ensures great color, with features such as automatic PANTONE- matching and transparent handling of RGB, CMYK, and PANTONE color data, even when mixed on the same page.
- Lets users preview, edit, and merge multi-page publications for true document set printing.
- Effortless networking
- Standard
  - 192 MB SDRAM
  - Internal 40X CD-ROM
  - Internal Zip drive
  - Fiery FreeForm for variable data printing
  - Command WorkStation for centralized job management



## State of Indiana

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### COPIERS - Purchase Pricing

#### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
<b>AR-C160 / AR-C250</b>		
AR-C160*	16 PPM Digital Color Document System with 3 x 500 Sheet Paper Drawers, 50 Sheet Bypass Tray, Advanced Color Editing Features, Optional 20 Bin Staple Sorter or Single Tray Finisher, Optional Trayless Duplex (Networkable with options)	\$10,722.00
AR-C250*	25 PPM Digital Color Document System with 3 x 500 Sheet Paper Drawers, 50 Sheet Bypass Tray, Advanced Color Editing Features, Optional 20 Bin Staple Sorter or Single Tray Finisher, Optional Trayless Duplex (Networkable with options)	\$15,258.00
AR-CS2N	500 Sheet Cassette	204.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
AR-DU2N	Duplex Module	598.00
AR-FN4 <sup>2</sup>	Single Tray Finisher	1,108.00
AR-LC2N	3,000 Sheet Large Capacity Cassette	739.00
AR-PE1N**	EFI Controller and Controller Interface Kit for AR-C250	7,785.00
AR-PE2N**	Embedded EFI Controller and Controller Interface Kit for AR-C160	3,141.00
AR-PEDB	DocBuilder Pro Composition Tools for AR-PE1N	1,961.00
AR-PEFK	FACI Kit with Command Workstation. Requires AR-PE1N	2,411.00
AR-PEMU	128 MB Upgrade for AR-PE1N / AR-PE2N	599.00
AR-PETR	Token Ring Card for AR-PE1N	477.00
AR-RF1	Reversing Single Pass Feeder	710.00
AR-SS2	20-Bin Sorter/Stapler	1,849.00
AR-VR2	Document Cover	67.00

\* This model must be configured with either an AR-VR2 or AR-RF1

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with

<sup>2</sup> Stapling with the AR-FN4 is available in Printer mode only.

#### MONTHLY MAINTENANCE

For purchased equipment. Includes service only.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-C160	\$550.00	5,000	0.0900	SF-SC11 (AR-SS2)	\$41.00
AR-C250	\$550.00	5,000	0.0990	AR-SC1 (AR-FN4)	\$39.00

#### SUPPLY PRICING

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
Start-up Kit*	B/C/M/Y Toner & Developer (AR-C250)		-	\$494.00
Start-up Kit*	B/C/M/Y Toner & Developer (AR-C160)		-	\$527.00
AR-C16MT1	Black Toner (AR-C160)	10 Ctgs.	280,190	725.00
AR-C25MT1	Black Toner (AR-C250)	10 Ctgs.	258,640	559.00
AR-C25MT6	Cyan Toner	10 Ctgs.	129,320	559.00
AR-C25MT7	Magenta Toner	10 Ctgs.	129,320	559.00
AR-C25MT8	Yellow Toner	10 Ctgs.	129,320	559.00
AR-C16MD1	Black Developer (AR-C160)	10 Pkgs.	800,000	640.00
AR-C16ND1	Black Developer (AR-C160)	1 Pkg.	80,000	74.00
AR-C15MD1	Black Developer (AR-C250)	10 Pkgs.	400,000	515.00
AR-C15ND1	Black Developer (AR-C250)	1 Pkg.	40,000	60.00
AR-C15MD9**	C/M/Y Developer	9 Pkgs.	120,000	460.00
AR-C15ND9***	C/M/Y Developer	3 Pkgs.	40,000	177.00

\* Consists of One Toner and One Developer, each of Black, Cyan, Magenta and Yellow.

\*\* Consists of three packages each of Cyan, Magenta and Yellow for a total of nine packages. Each color must be replaced at the same time.

\*\*\* Consists of one package each of Cyan, Magenta and Yellow for a total of three packages. Each color must be replaced at the same time.

# Printer Specifications

## AR-P350 / AR-P450

### Efficient 35 / 45 PPM Network Printing

- ◆ 600 dpi, 1200 dpi resolution equivalent with smoothing technology
- ◆ Full modular concept with various options to meet diversified user needs
- ◆ Advanced output capabilities including Saddle Stitch Finisher and Mail Bin Stacker
- ◆ Large 3,100-sheet paper capacity with options
- ◆ Handles special print media including OHP transparencies, heavy stock and envelopes
- ◆ Compatible with PCL5e/6 (standard) and PostScript Level 3 (option)
- ◆ Various image editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page, etc.
- ◆ Optional large-capacity HD
- ◆ Optional Bar Code Font Kit
- ◆ Status Monitor lets you monitor printer activities
- ◆ Duplex printing capability
- ◆ Toner Save mode



Machine shown fully configured

### Sharp Monitor

#### Standard with AR-P350 / AR-P450

Designed for the End User

- Allows End User to check status of copier
  - ◆ Job complete notification
  - ◆ Paper out notification
  - ◆ Toner out notification
  - ◆ Paper jam notification
  - ◆ Device unavailable notification

### Sharp Printer Administration

#### Standard with AR-P350 / AR-P450

Designed for the Network Administrator

- Allows N.A. to monitor all devices on a network
  - ◆ Monitor Sharp & non-Sharp Standard Network Management Protocol (SNMP) compliant printers over IP Networks
  - ◆ View default settings
  - ◆ View clicks
  - ◆ "Pop up" alert messages
  - ◆ LAN & WAN Support

### Remote Email Diagnostics

#### Standard with AR-P350 / AR-P450

Designed for the Sharp Authorized Dealer and/or Office Manager

- Generates E-mail messages detailing the machine's condition (scheduled or event driven)
- Benefits of RED
  - ◆ Machines get Key Operator support immediately (Add Toner, Add Paper, Clear Misfeed, etc.)
  - ◆ Service technicians can be automatically dispatched when the machine detects a problem
  - ◆ Usage information can be collected automatically for accounting purposes

### Job Accounting

#### Standard with AR-P350 / AR-P450

Designed for Departmental Job Costing

- Uses the Copier/Printer's Standard 500 Account Feature
- Pop-Up Window Allows End User to easily enter Account Number for each Print Job
- Provides the ability to track Copier/Printer usage
  - ◆ Automatically sends User Account # with every Job for Office Accounting

### Confidential Print

#### Standard with AR-P350 / AR-P450

Designed for the End User

- Confidential Print prohibits printing of designated documents until a Personal ID number is entered in both the print window and in the Copier/Printer's LCD panel
- Allows End User to control when a specific document will be printed after the Print Job is sent to the printer
- The procedure is as follows:
  - ◆ Create a Print Job
  - ◆ Enter a P.I.N. (Personal Identification Number) into the Printer Driver
  - ◆ Send Print Job to Printer
  - ◆ Select Print Job from Copier/Printer's LCD Control Panel
  - ◆ Enter the P.I.N.
  - ◆ Begin Printing

*Note: Confidential Print requires Hard Drive upgrade*



## State of Indiana

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### COPIERS - Purchase Pricing

#### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
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#### DIGITAL PRINTERS

MODEL NUMBER	DESCRIPTION	PURCHASE PRICE
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#### AR-P350 / AR-P450

AR-P350*	35 PPM Digital Network Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$2,421.00
AR-P450*	45 PPM Digital Network Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$2,976.00
AR-D13	Stand with 500 Sheet Multi-Purpose Drawer & 2000 sheet Paper Drawer <sup>1</sup>	759.00
AR-D14	Stand with 3 x 500 Sheet Paper Drawers <sup>1</sup>	670.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	99.00
AR-DC1	Power Supply Unit	82.00
AR-DU3	Duplex Module	227.00
AR-DU4	Duplex Module/ Multi-sheet Bypass Tray	292.00
AR-FN6	Finisher <sup>1,2</sup>	784.00
AR-FN7	Multi-Position/Saddle-stitch Finisher <sup>1,3</sup>	1,569.00
AR-HD3	5 GB Hard Disk Drive	560.00
AR-MS1	8-Bin Mail Box Stacker/Finisher (requires AR-D13, AR-D14 or AR-MU1) <sup>1</sup>	552.00
AR-MU1	500 Sheet Multi-Purpose Paper Drawer	226.00
AR-PF1	Bar Code Font Kit	308.00
AR-PK1	Post Script Expansion Kit	209.00
AR-PN1B	3-hole Punch Module (requires AR-FN7) <sup>1</sup>	363.00
AR-TE3	Exit Tray (not compatible with AR-FN7 or AR-DU4)	32.00
AR-TE4	Upper Exit Tray Extension (not compatible with AR-MS1 or AR-FN6)	16.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

<sup>1</sup> AR-P350 and AR-P450 require installation of one AR-DC1 Power Supply Unit for operation of any of these devices.

<sup>2</sup> AR-FN6 requires either AR-D13, AR-D14 or AR-MU1. The AR-FN6 is not compatible with the AR-MS1 or AR-FN7.

<sup>3</sup> AR-FN7 requires the AR-DU3 and either the AR-D13 or AR-D14. The AR-FN7 is not compatible with the AR-DU4 or AR-FN6.

#### MONTHLY MAINTENANCE

For purchased equipment. Includes all parts, labor, and all consumable items except paper and staples.

	Monthly Maintenance	Copy Allowance	Excess Copy Charge	Staples	Price
AR-P350	\$82.50	7,500	0.0110	AR-SC1 (AR-FN6)	\$39.00
AR-P450	\$110.00	10,000	0.0110	AR-SC2 (AR-FN7)	\$64.00

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## COPIERS - Rental / Lease Pricing

### AR-162S

- ◆16 PPM Digital Copier
- ◆600 DPI Output
- ◆7.2 First Copy Time
- ◆11 x 17 Copying Capabilities
- ◆250 Sheet Paper Capacity
- ◆100 Sheet Bypass
- ◆Photo Mode
- ◆Automatic Image Rotation
- ◆Continuous Copy up to 99
- ◆Optional Single Pass Feeder Available



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-162S								
AR-162S	16 PPM Digital Document System, 600 DPI, Reduction/Enlargement 50 to 200%, 250 Sheet User-Adjustable Paper Drawer, 100 Sheet Bypass Tray, Platen Cover and Simplex Capability	\$134.00	\$81.00	\$65.00	\$55.00	1,500	.0120	\$145.00
AR-162ABS	Standard Cabinet	5.60	3.00	2.20	1.70	-	-	6.00
AR-162ABD	Deluxe Copier Cabinet (for use without AR-DE5 or AR-DE6)	6.80	3.70	2.70	2.10	-	-	7.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-SP2	30 Sheet Single Pass Feeder	30.60	16.50	12.00	9.40	-	-	33.00

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## COPIERS - Rental / Lease Pricing

### AR-164

- ◆16 PPM Digital Copier
- ◆600 DPI Output
- ◆7.2 First Copy Time
- ◆Single Pass Feeder
- ◆Electronic Sorting Kit
- ◆35 Second Warm-Up Time
- ◆250 Sheet Paper Capacity
- ◆Automatic Image Rotation
- ◆Continuous Copy up to 99
- ◆Scan Once, Print Many

**Options:** 250 & 500 sheet Paper Feed Units, Facsimile Expansion Kit, Printer Expansion Kit (1200 DPI-Quality/PCL6 Network Printer), PS2 Expansion Kit, LCD Panel Kit & Job Separator Tray



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-164								
AR-164	16 PPM Digital Document System, 600 DPI, Reduction/Enlargement 50 to 200%, 250 Sheet User-Adjustable Paper Drawer, 100 Sheet Bypass Tray, Single Pass Feeder, Electronic Sorting Kit, Simplex Capability, 1 MB Memory Buffer and SOPM (Networkable with optional AR-NC3D)	\$207.00	\$121.00	\$93.00	\$78.00	1,500	.0120	\$228.00
AR-162ABS	Standard Cabinet	5.60	3.00	2.20	1.70	-	-	6.00
AR-162ABD	Deluxe Copier Cabinet (for use without AR-DE5 or AR-DE6)	6.80	3.70	2.70	2.10	-	-	7.00
AR-163ABD	Deluxe Copier Cabinet (for use with AR-DE5 or AR-DE6)	6.60	3.50	2.60	2.00	-	-	7.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DE5	250 Sheet Paper Feed Unit	22.10	11.90	8.60	6.80	-	-	24.00
AR-DE6	500 Sheet (2 x 250) Paper Feed Unit	29.50	15.90	11.50	9.10	-	-	31.00
AR-FX2	Super G3 Facsimile Expansion Kit (Requires AR-PA1)	60.70	35.90	28.00	23.60	-	-	59.00
AR-MM6	4 MB Memory Expansion for AR-FX2	21.20	11.40	8.30	6.50	-	-	23.00
AR-NC3D*	Network Interface Card (Requires AR-PA1 & AR-PB8)	26.80	14.40	10.40	8.20	-	-	29.00
AR-PA1	LCD Panel Expansion Kit	5.00	2.70	2.00	1.50	-	-	5.00
AR-PB8	Printer Expansion Kit (Requires AR-PA1)	37.70	23.50	18.90	16.40	-	-	35.00
AR-PS1	PostScript Level 2 Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-TR2	Job Separator Tray	3.40	1.80	1.30	1.00	-	-	4.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**



**State of Indiana**  
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## COPIERS - Rental / Lease Pricing

### AR-201

- ◆20 PPM Digital Copier / Printer
- ◆600 DPI Output
- ◆2 x 250 Sheet Paper Capacity
- ◆Scan Once, Print Many
- ◆7.2 First Copy Time
- ◆30 Second Warm-Up Time
- ◆Automatic Image Rotation



Options: Single Pass Feeder, Electronic Sorting Kit, 250 & 500 Sheet Paper Feed Units, Facsimile Expansion Kit, Printer Expansion Kit 1200 DPI-Quality/PCL6 Printer, PS2 Expansion Kit, LCD Panel Kit & Job Separator Tray, Digital 120 Volt 15 Amps 5 Outlets Maximum Power

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-201								
AR-201	20 PPM Digital Document System, 1-Page Memory Buffer, 600 DPI, Reduction/Enlargement 50 to 200%, 2 x 250-Sheet Paper Drawer, 100 Sheet Bypass Tray, Simplex Capability and SOPM (Networkable with options)	\$191.00	\$118.00	\$94.00	\$81.00	2,500	.0120	\$192.00
AR-162ABS	Standard Cabinet	5.90	3.00	2.20	1.70	-	-	6.00
AR-162ABD	Deluxe Copier Cabinet (for use without AR-DE5 or AR-DE6)	6.80	3.70	2.70	2.10	-	-	7.00
AR-163ABD	Deluxe Copier Cabinet (for use with AR-DE5 or AR-DE6)	6.60	3.50	2.60	2.00	-	-	7.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DE5	250 Sheet Paper Feed Unit	22.10	11.90	8.60	6.80	-	-	24.00
AR-DE6	500 Sheet (2 x 250) Paper Feed Unit	29.50	15.90	11.50	9.10	-	-	31.00
AR-EB3	Electronic Sorting Kit (16MB Standard Memory) - AR-201 only	30.60	16.50	12.00	9.40	-	-	20.00
AR-FX2	Super G3 Facsimile Expansion Kit (Requires AR-PA1)	60.70	35.90	28.00	23.60	-	-	59.00
AR-MM6	4 MB Memory Expansion for AR-FX2	21.20	11.40	8.30	6.50	-	-	23.00
AR-NC3D*	Network Interface Card (Requires AR-PA1 & AR-PB8)	26.80	14.40	10.40	8.20	-	-	29.00
AR-PA1	LCD Panel Expansion Kit	5.00	2.70	2.00	1.50	-	-	5.00
AR-PB8	Printer Expansion Kit (Requires AR-PA1)	37.70	23.50	18.90	16.40	-	-	35.00
AR-PS1	PostScript Level 2 Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-SP2	30 Sheet Single Pass Feeder - AR-201 only	30.60	16.50	12.00	9.40	-	-	33.00
AR-TR2	Job Separator Tray	3.40	1.80	1.30	1.00	-	-	4.00
AR-VR1	Document Cover for use with AR-201 when AR-SP2 not installed	7.20	3.80	2.80	2.20	-	-	8.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

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## COPIERS - Rental / Lease Pricing

### AR-207

- ◆20 PPM Digital Copier / Printer
- ◆30 Sheet Reversible SPF
- ◆Standard Trayless Duplexing
- ◆Electronic Sorting Kit
- ◆600 DPI Output
- ◆2 x 250 Sheet Paper Capacity
- ◆Scan Once, Print Many
- ◆7.2 First Copy Time
- ◆30 Second Warm-Up Time
- ◆Automatic Image Rotation
- ◆Continuous Copy up to 99



Options: 250 & 500 Sheet Paper Feed Units, Facsimile Expansion Kit, Printer Expansion Kit 1200 DPI-Quality/PCL6 Printer, PS2 Expansion Kit, LCD Panel Kit & Job Separator Tray, Digital 120 Volt 15 Amps 5 Outlets Maximum Power Surge Suppression

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-207								
AR-207	20 PPM Digital Document System, Duplex Capability with 30 Sheet Reversible Single Pass Feeder, Trayless Duplexing, Electronic Sorting Kit, 1-Page Memory Buffer, 600 DPI, Reduction/Enlargement 50 to 200%, 2 x 250-Sheet Paper Drawer, 100 Sheet Bypass Tray and SOPM (Networkable with options)	\$277.00	\$164.00	\$125.00	\$106.00	2,500	.0120	\$280.00
AR-162ABS	Standard Cabinet	5.90	3.00	2.20	1.70	-	-	6.00
AR-162ABD	Deluxe Copier Cabinet (for use without AR-DE5 or AR-DE6)	6.80	3.70	2.70	2.10	-	-	7.00
AR-163ABD	Deluxe Copier Cabinet (for use with AR-DE5 or AR-DE6)	6.60	3.50	2.60	2.00	-	-	7.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DE5	250 Sheet Paper Feed Unit	22.10	11.90	8.60	6.80	-	-	24.00
AR-DE6	500 Sheet (2 x 250) Paper Feed Unit	29.50	15.90	11.50	9.10	-	-	31.00
AR-FX2	Super G3 Facsimile Expansion Kit (Requires AR-PA1)	60.70	35.90	28.00	23.60	-	-	59.00
AR-MM6	4 MB Memory Expansion for AR-FX2	21.20	11.40	8.30	6.50	-	-	23.00
AR-NC3D*	Network Interface Card (Requires AR-PA1 & AR-PB8)	26.80	14.40	10.40	8.20	-	-	29.00
AR-PA1	LCD Panel Expansion Kit	5.00	2.70	2.00	1.50	-	-	5.00
AR-PB8	Printer Expansion Kit (Requires AR-PA1)	37.70	23.50	18.90	16.40	-	-	35.00
AR-PS1	PostScript Level 2 Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-TR2	Job Separator Tray	3.40	1.80	1.30	1.00	-	-	4.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

**State of Indiana**  
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**Effective 2/1/02 - 1/31/04**

## COPIERS - Rental / Lease Pricing

### AR-235 / AR-275

- ♦23 / 27 PPM Multifunction Digital Copier / Printer
- ♦Two Standard 500 Sheet Paper Cassettes
- ♦Standard Duplexing
- ♦True 1200 DPI Resolution
- ♦Standard 16 MB Copier Memory (Expandable)
- ♦Scan Once, Print Many
- ♦Reduction and Enlargement: 25 - 400%
- ♦Continuous Copy up to 999 Maximum
- ♦Up to 2,100 Sheet Total Online Paper Capacity
- ♦Optional Finisher/Sorter
- ♦Optional Bar Code Font Kit
- ♦Optional 120 Volt, 15 Amps, Power Surge Suppression
- ♦Optional Facsimile Expansion Kit and more!



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-235 / AR-275								
AR-235	23 PPM Digital Copier/Printer with Standard Duplexing, 2 x 500 Sheet Paper Cassettes, 100 Sheet Bypass, 16MB Memory, Reduction/Enlargment 25 to 400% and SOPM (Networkable with options)	\$285.00	\$169.00	\$130.00	\$110.00	2,500	.0110	\$300.00
AR-275	27 PPM Digital Copier/Printer with Standard Duplexing, 2 x 500 Sheet Paper Cassettes, 100 Sheet Bypass, 16MB Memory, Reduction/Enlargment 25 to 400% and SOPM (Networkable with options)	\$334.00	\$195.00	\$150.00	\$126.00	2,500	.0110	\$352.00
AR-27ABL	Cabinet used with AR-D11 / AR-D12	8.30	4.50	3.20	2.60	-	-	9.00
AR-27ABH	Cabinet used with Base Unit	8.70	4.70	3.40	2.70	-	-	9.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-D11	500 Sheet Paper Feed Unit	29.20	15.70	11.40	9.00	-	-	31.00
AR-D12	1,000 Sheet Paper Feed Unit (2 x 500)	38.80	20.90	15.20	12.00	-	-	41.00
AR-FN5	2 Tray Staple/Stacker Finisher	95.00	51.00	37.10	29.30	-	-	103.00
AR-FX4	Facsimile Expansion Kit	98.40	56.10	42.70	35.20	-	-	100.00
AR-MM6	4MB Memory Expansion for FX4	21.20	11.40	8.30	6.50	-	-	23.00
AR-NC5J*	Network Interface Card (10 Base T/100 Base T)	34.00	18.30	13.30	10.50	-	-	36.00
AR-NS2 <sup>1</sup>	Network Scanner Expansion Kit (Includes 10 SharpDesk Licenses)	59.10	31.70	23.00	18.20	-	-	63.00
AR-P11*	Printer Expansion Kit (Requires AR-NC5J)	97.90	58.20	45.50	38.50	-	-	97.00
AR-PF1	Bar Code Font Kit	28.90	15.60	11.30	8.90	-	-	31.00
AR-PK1	Post Script Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-RP3	Reversing Single Pass Feeder	54.40	29.20	19.50	15.50	-	-	58.00
AR-SP4	Single Pass Feeder	35.20	18.90	13.70	10.80	-	-	38.00
AR-TR3	Job Separator Tray (Required when Faxing, Scanning or Printing)	2.40	1.30	0.90	0.70	-	-	3.00
AR-VR3	Platen Cover	7.20	3.80	2.80	2.20	-	-	8.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

<sup>1</sup> The AR-NS2 requires the AR-P11 controller with an additional 128MB of memory. The additional 128MB of memory can be sourced from your local Sharp dealer.

\*\* Required for Rentals only

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

Staples  
AR-SC1 (AR-FN5)

Price  
\$39.00

**State of Indiana**  
**Contract # QPA9330 Award**  
**Effective 2/1/02 - 1/31/04**

## COPIERS - Rental / Lease Pricing

### AR-N275

- ◆27 PPM Multifunction Networked Digital Copier / Printer
- ◆Standard with Print Controller, Network Interface Card, Network Scanner Expansion Kit, and 128 MB of printer memory
- ◆Two Standard 500 Sheet Paper Cassettes
- ◆Standard Duplexing
- ◆True 1200 DPI Resolution
- ◆Standard 16 MB Copier Memory (Expandable to 272 MB)
- ◆Scan Once, Print Many
- ◆Reduction and Enlargement: 25 - 400%
- ◆Continuous Copy up to 999 Maximum
- ◆Up to 2,100 Sheet Total Online Paper Capacity
- ◆Optional Finisher/Sorter with Offset Stacking and Stapler
- ◆Optional Bar Code Font Kit
- ◆Optional 120 Volt, 15 Amps, Power Surge Suppression
- ◆Optional Facsimile Expansion Kit and more!



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-N275								
AR-N275*	27 PPM NETWORKED Digital Copier/Printer with Standard Duplexing, Network Scanning, 2 x 500 Sheet Paper Cassettes, 100 Sheet Bypass, 16MB Memory, Reduction/Enlargement 25 to 400%, SOPM and SharpDesk (includes 10 Licenses)	\$474.00	\$269.00	\$200.00	\$164.00	2,500	.0110	\$511.00
AR-27ABH	Cabinet used with Base Unit	8.70	4.70	3.40	2.70	-	-	9.00
AR-27ABL	Cabinet used with AR-D11 / AR-D12	8.30	4.50	3.20	2.60	-	-	9.00
AR-D11	500 Sheet Paper Feed Unit	29.20	15.70	11.40	9.00	-	-	31.00
AR-D12	1,000 Sheet Paper Feed Unit (2 x 500)	38.80	20.90	15.20	12.00	-	-	41.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-FN5	2 Tray Staple/Stacker Finisher	95.00	51.00	37.10	29.30	-	-	103.00
AR-FX4	Facsimile Expansion Kit	98.40	56.10	42.70	35.20	-	-	100.00
AR-MM6	4MB Memory Expansion for FX4	21.20	11.40	8.30	6.50	-	-	23.00
AR-PF1	Bar Code Font Kit	28.90	15.60	11.30	8.90	-	-	31.00
AR-PK1	Post Script Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-RP3	Reversing Single Pass Feeder	54.40	29.20	19.50	15.50	-	-	58.00
AR-SP4	Single Pass Feeder	35.20	18.90	13.70	10.80	-	-	38.00
AR-TR3	Job Separator Tray (Required when Faxing, Scanning or Printing)	2.40	1.30	0.90	0.70	-	-	3.00
AR-VR3	Platen Cover	7.20	3.80	2.80	2.20	-	-	8.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

<u>Staples</u>	<u>Price</u>
AR-SC1 (AR-FN5)	\$39.00

**State of Indiana**  
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## COPIERS - Rental / Lease Pricing

### AR-287 / 337

- ♦ 28 / 33 PPM Digital Duplex Copier
- ♦ 50 Sheet Reversing Automatic Document Feeder
- ♦ Standard Trayless Duplexing
- ♦ 4.3 GB Hard Drive
- ♦ 2x500 Sheet Paper Drawers
- ♦ Continuous Copies 1-999
- ♦ Enlargement/Reduction: 25% - 800%
- ♦ 600 dpi Output



**Options:**

- ♦ Deluxe Cabinet (Required if AR-DE1N is not used)
- ♦ 3-Tray Multiposition Staple/Stacker Finisher
- ♦ Paper Desk with 500 Sheet Paper Drawer
- ♦ Cassette Module 500 Sheet Drawer for AR-DE1N
- ♦ 3,000 Sheet Large Capacity Paper Cassette
- ♦ Exit Tray (Required if finisher not installed)
- ♦ Dual Exit Output Tray (Requires 2 AR-TE1)
- ♦ Tandem Copy/Print Kit (AR-337 only)
- ♦ Allows 2 AR-337, Imagers to be connected
- ♦ Print Controller (MIPS R4700 150MHz Processor, 16 MB Memory)
- ♦ Print Controller (200 MHz Processor, 32 MB Memory)
- ♦ Token Ring Card for AR-LXII
- ♦ Network Scanner Expansion Kit
- ♦ Supports Sharp Admin & Sharp Monitor
- ♦ Optional 120 Volt 15 Amps Power Surge Suppression

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-287 / AR-337								
AR-287***	28 PPM Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 800%, 2 x 500-Sheet Paper Drawers, 50 Sheet Bypass Tray (Networkable with options)	\$503.00	\$292.00	\$225.00	\$188.00	5,000	.0100	\$524.00
AR-337***	33 PPM Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 800%, 2 x 500-Sheet Paper Drawers, 50 Sheet Bypass Tray (Networkable with options)	\$537.00	\$321.00	\$252.00	\$214.00	7,500	.0085	\$536.00
AR-28ABD	Deluxe Cabinet (Required if AR-DE1(N) is not used)	10.70	5.80	4.20	3.30	-	-	11.00
AR-AX7000*	Axis 7000 Network Document Server (Requires AR-PB2AN or AR-LXII)	104.30	56.00	40.70	32.10	-	-	111.00
AR-AXMFP	Axis 7000 Mounting Bracket & Keyboard	13.50	7.30	5.30	4.20	-	-	14.00
AR-CA1^	Tandem Copy/Print Kit	11.60	6.20	4.50	3.60	-	-	12.00
AR-CS1	Cassette Module 500 Sheet Drawer for AR-DE1N	18.00	9.70	7.00	5.50	-	-	19.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DE1N	Paper Desk w/ 500 Sheet Paper Drawer	61.60	33.10	24.00	18.90	-	-	66.00
AR-FN1N	3-Tray Multiposition Staple/Stacker Finisher	153.70	82.60	60.00	47.40	-	-	166.00
AR-FN2	2-Tray Staple/Stacker Finisher (8 1/2" x 11" stapling only)	44.40	41.60	30.20	23.90	-	-	85.00
AR-FR1	Hard Disk Erase Data Security Kit - AR-287 / AR-337	32.00	17.20	12.50	9.80	-	-	34.00
AR-LC1N	3,000 Sheet Large Capacity Paper Cassette	56.10	30.20	21.90	17.30	-	-	60.00
AR-LXII*	Print Controller (200 MHz Processor, 32 MB Memory)	304.00	173.00	132.00	108.00	-	-	309.00
AR-NS1* <sup>1</sup>	Network Scanner Kit for AR-PB2AN (Includes 10 SharpDesk Licenses)	68.60	36.90	26.80	21.10	-	-	73.00
AR-PB2AN*	Print Controller (150MHz Processor, 16 MB Memory)	145.00	85.00	66.00	55.00	-	-	144.00
AR-TE1	Exit Tray (Required if finisher not installed)	3.20	1.70	1.20	1.00	-	-	3.00
AR-TK1	Token Ring Card for AR-LXII	48.00	26.00	19.00	15.00	-	-	51.00
AR-TR1	Dual Exit Output Tray (Requires 2 AR-TE1)	22.70	12.20	8.90	7.00	-	-	24.00

^ Allows (2) AR-337 or (2) AR-407 Imagers to be connected. Requires AR-PB2AN for printing capabilities.

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

\*\*\* This model must be configured with a stand (AR-28ABD or AR-DE1N) and an output source (AR-FN1N/AR-FN2 or an AR-TE1).

<sup>1</sup> The AR-NS1 requires the AR-PB2AN controller with an additional 32MB of memory. The additional 32MB of memory can be sourced from your local Sharp dealer.

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

Staples	Price
SF-SC11 (AR-FN1N)	\$41.00
SF-LS12 (AR-FN2)	\$33.00

**State of Indiana***Contract # QPA9330 Award**Effective 2/1/02 - 1/31/04***COPIERS - Rental / Lease Pricing****AR-M350N / AR-M450N**

- ♦35 / 45 PPM Networked Digital Copier
- ♦600 dpi, 1200 dpi resolution equivalent with smoothing technology
- ♦Full modular concept with various options to meet diversified user needs
- ♦Advanced output capabilities
- ♦Handles special print media including OHP transparencies, heavy stock and envelopes
- ♦Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page and more!
- ♦Status Monitor lets you monitor printer activities
- ♦Toner Save mode
- ♦Compatible with PCL5e/6 (standard) and PostScript Level 3 (option)

**Options:**

- ♦Duplex printing capability
- ♦High-speed Scanning
- ♦Bar Code Font Kit
- ♦Saddle Stitch Finisher and Mail Bin Stacker
- ♦Large 3,100-sheet paper capacity with options
- ♦Large-capacity HD
- ♦Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression
- ♦Facsimile Expansion Kit





## State of Indiana

Contract # QPA9330 Award

Effective 2/1/02 - 1/31/04

### COPIERS - Rental / Lease Pricing

#### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-M350N / AR-M450N								
AR-M350N	35 PPM <b>NETWORKED (Controller and NIC included)</b> Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$405.00	\$250.00	\$197.00	\$170.00	7,500	.0090	\$395.00
AR-M450N	45 PPM <b>NETWORKED (Controller and NIC included)</b> Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$505.00	\$314.00	\$245.00	\$213.00	10,000	.0090	\$483.00
AR-D13	Stand with 500 Sheet Multi-Purpose Drawer & 2000 sheet Paper Drawer <sup>1</sup>	71.20	38.30	27.80	21.90	-	-	76.00
AR-D14	Stand with 3 x 500 Sheet Paper Drawers <sup>1</sup>	62.90	33.80	24.60	19.40	-	-	67.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DC1	Power Supply Unit	7.70	4.10	3.00	2.40	-	-	8.00
AR-DU3	Duplex Module	21.20	11.40	8.30	6.50	-	-	23.00
AR-DU4	Duplex Module/ Multi-sheet Bypass Tray	27.30	14.70	10.70	8.40	-	-	29.00
AR-EF1	Scanner Module / D-Single Pass Feeder (requires AR-RK1) <sup>1</sup>	160.50	86.30	62.70	49.50	-	-	171.00
AR-FN6	Finisher <sup>1,2</sup>	71.50	38.40	27.90	22.00	-	-	78.00
AR-FN7	Multi-Position/Saddle-stitch Finisher <sup>1,3</sup>	144.80	77.90	56.60	44.60	-	-	157.00
AR-FX5	Facsimile Expansion Kit	69.70	40.70	31.50	26.30	-	-	66.00
AR-HD3	5 GB Hard Disk Drive	52.50	28.20	20.50	16.20	-	-	56.00
AR-MS1	8-Bin Mail Box Stacker/Finisher (requires AR-D13 or AR-D14) <sup>1</sup>	49.70	26.70	19.40	15.30	-	-	55.00
AR-MU1	500 Sheet Multi-Purpose Paper Drawer	21.20	11.40	8.30	6.50	-	-	23.00
AR-NS2*	Network Scanner Expansion Kit for AR-NC5J (Includes 10 SharpDesk Licenses)	59.10	31.70	23.00	18.20	-	-	63.00
AR-PF1	Bar Code Font Kit	28.90	15.60	11.30	8.90	-	-	31.00
AR-PK1	Post Script Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-PN1B	3-hole Punch Module (requires AR-FN7) <sup>1</sup>	34.00	18.30	13.30	10.50	-	-	36.00
AR-RK1	Scanner Rack	12.10	6.50	4.70	3.70	-	-	13.00
AR-TE3	Exit Tray (not compatible with AR-FN7 or AR-DU4)	3.00	1.60	1.20	0.90	-	-	3.00
AR-TE4	Upper Exit Tray Extension (not compatible with AR-MS1 or AR-FN6)	1.50	0.80	0.60	0.50	-	-	2.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

<sup>1</sup> AR-M350N and AR-M450N require installation of one AR-DC1 Power Supply Unit for operation of any of these devices.

<sup>2</sup> AR-FN6 requires either the AR-D13, AR-D14 or AR-MU1. The AR-FN6 is not compatible with the AR-MS1 or AR-FN7.

<sup>3</sup> AR-FN7 requires the AR-DU3 and either the AR-D13 or AR-D14. The AR-FN7 is not compatible with the AR-DU4 or AR-FN6.

<sup>4</sup> AR-45ABD requires the AR-MU1.

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

Staples	Price
AR-SC1 (AR-FN6)	\$39.00
AR-SC2 (AR-FN7)	\$64.00

**State of Indiana**  
**Contract # QPA9330 Award**  
**Effective 2/1/02 - 1/31/04**

## **COPIERS - Rental / Lease Pricing**

### **AR-M350U / AR-M450U**

- ◆35 / 45 PPM Digital Copier
- ◆600 dpi, 1200 dpi resolution equivalent with smoothing technology
- ◆Full modular concept with various options to meet diversified user needs
- ◆Advanced output capabilities
- ◆Handles special print media including OHP transparencies, heavy stock and envelopes
- ◆Toner Save mode
- ◆Compatible with PCL5e/6 (standard) and PostScript Level 3 (option)
- ◆Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page and more!

*Options:*

- ◆Network Printing
- ◆Duplex printing capability
- ◆Large-capacity HD
- ◆Facsimile Expansion Kit
- ◆High-speed Scanning
- ◆Saddle Stitch Finisher and Mail Bin Stacker
- ◆Large 3,100-sheet paper capacity with options
- ◆Bar Code Font Kit
- ◆Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression







**State of Indiana**  
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## COPIERS - Rental / Lease Pricing

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-M350U / AR-M450U								
AR-M350U	35 PPM Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$299.00	\$193.00	\$158.00	\$139.00	7,500	.0090	\$280.00
AR-M450U	45 PPM Digital Copier / Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$389.00	\$252.00	\$208.00	\$183.00	10,000	.0090	\$357.00
AR-D13	Stand with 500 Sheet Multi-Purpose Drawer & 2000 sheet Paper Drawer <sup>1</sup>	71.20	38.30	27.80	21.90	-	-	76.00
AR-D14	Stand with 3 x 500 Sheet Paper Drawers <sup>1</sup>	62.90	33.80	24.60	19.40	-	-	67.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DC1	Power Supply Unit	7.70	4.10	3.00	2.40	-	-	8.00
AR-DU3	Duplex Module	21.20	11.40	8.30	6.50	-	-	23.00
AR-DU4	Duplex Module/ Multi-sheet Bypass Tray	27.30	14.70	10.70	8.40	-	-	29.00
AR-EF1	Scanner Module / D-Single Pass Feeder (requires AR-RK1) <sup>1</sup>	160.50	86.30	62.70	49.50	-	-	171.00
AR-FN6	Finisher <sup>1,2</sup>	71.50	38.40	27.90	22.00	-	-	78.00
AR-FN7	Multi-Position/Saddle-stich Finisher <sup>1,3</sup>	144.80	77.90	56.60	44.60	-	-	157.00
AR-FX5	Facsimile Expansion Kit	69.70	40.70	31.50	26.30	-	-	66.00
AR-HD3	5 GB Hard Disk Drive	52.50	28.20	20.50	16.20	-	-	56.00
AR-MS1	8-Bin Mail Box Stacker/Finisher (requires AR-D13 or AR-D14) <sup>1</sup>	49.70	26.70	19.40	15.30	-	-	55.00
AR-MU1	500 Sheet Multi-Purpose Paper Drawer	21.20	11.40	8.30	6.50	-	-	23.00
AR-NC5J*	Network Interface Card (10/100 Base TX)	34.00	18.30	13.30	10.50	-	-	36.00
AR-NS2*	Network Scanner Expansion Kit for AR-NC5J (Includes 10 SharpDesk Licenses)	59.10	31.70	23.00	18.20	-	-	63.00
AR-P14	Printer Expansion Kit	79.20	49.50	40.10	34.80	-	-	71.00
AR-PF1	Bar Code Font Kit	28.90	15.60	11.30	8.90	-	-	31.00
AR-PK1	Post Script Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-PN1B	3-hole Punch Module (requires AR-FN7) <sup>1</sup>	34.00	18.30	13.30	10.50	-	-	36.00
AR-RK1	Scanner Rack	12.10	6.50	4.70	3.70	-	-	13.00
AR-TE3	Exit Tray (not compatible with AR-FN7 or AR-DU4)	3.00	1.60	1.20	0.90	-	-	3.00
AR-TE4	Upper Exit Tray Extension (not compatible with AR-MS1 or AR-FN6)	1.50	0.80	0.60	0.50	-	-	2.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

<sup>1</sup> AR-M350U and AR-M450U require installation of one AR-DC1 Power Supply Unit for operation of any of these devices.

<sup>2</sup> AR-FN6 requires either the AR-D13, AR-D14 or AR-MU1. The AR-FN6 is not compatible with the AR-MS1 or AR-FN7.

<sup>3</sup> AR-FN7 requires the AR-DU3 and either the AR-D13 or AR-D14. The AR-FN7 is not compatible with the AR-DU4 or AR-FN6.

<sup>4</sup> AR-45ABD requires the AR-MU1.

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

Staples  
AR-SC1 (AR-FN6)  
AR-SC2 (AR-FN7)

Price  
\$39.00  
\$64.00

**State of Indiana**  
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## COPIERS - Rental / Lease Pricing

### AR-407 / AR-507

- ♦40 / 50 PPM Digital Duplex Copier
- ♦50 Sheet Reversing Automatic Document Feeder
- ♦Standard Trayless Duplexing
- ♦4.3 GB Hard Drive
- ♦2x500 Sheet Paper Drawers
- ♦Continuous Copies 1-999
- ♦Enlargement/Reduction: 25% - 400%
- ♦600 dpi Output



**Options:**

- ♦Deluxe Cabinet (Required if AR-DE1N is not used)
- ♦3-Tray Multiposition Staple/Stacker Finisher
- ♦2-Tray Staple/Stacker Finisher (AR-407 only)
- ♦Paper Desk with 500 Sheet Paper Drawer
- ♦Cassette Module 500 Sheet Drawer for AR-DE1N
- ♦3,000 Sheet Large Capacity Paper Cassette
- ♦Exit Tray (Required if finisher not installed)
- ♦Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression

- ♦Dual Exit Output Tray (Requires 2 AR-TE1)
- ♦Tandem Copy/Print Kit
- ♦Allows 2 AR-407 or 2 AR-507 Imagers to be connected
- ♦Print Controller (MIPS R4700 150MHz Processor, 16 MB Memory)
- ♦Print Controller (200 MHz Processor, 32 MB Memory)
- ♦Token Ring Card for AR-LXII
- ♦Network Scanner Expansion Kit

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-407								
AR-407***	40 PPM Advanced Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 2 x 500-Sheet Paper Drawers, 50 Sheet Bypass Tray (Networkable with options)	\$594.00	\$362.00	\$288.00	\$247.00	10,000	.0080	\$578.00
AR-28ABD	Deluxe Cabinet (Required if AR-DE1(N) is not used)	10.70	5.80	4.20	3.30	-	-	11.00
AR-AX7000*	Axis 7000 Network Document Server (Requires AR-PB2AN or AR-LXII)	104.30	56.00	40.70	32.10	-	-	111.00
AR-AXMFP	Axis 7000 Mounting Bracket & Keyboard	13.50	7.30	5.30	4.20	-	-	14.00
AR-CA1^	Tandem Copy/Print Kit	11.60	6.20	4.50	3.60	-	-	12.00
AR-CS1	Cassette Module 500 Sheet Drawer for AR-DE1N	18.00	9.70	7.00	5.50	-	-	19.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DE1N	Paper Desk w/ 500 Sheet Paper Drawer	61.60	33.10	24.00	18.90	-	-	66.00
AR-FN1N	3-Tray Multiposition Staple/Stacker Finisher	153.70	82.60	60.00	47.40	-	-	166.00
AR-FN2	2-Tray Staple/Stacker Finisher (8 1/2" x 11" stapling only)	77.40	41.60	30.20	23.90	-	-	85.00
AR-FR2	Hard Disk Erase Data Security Kit - AR-407	32.00	17.20	12.50	9.80	-	-	34.00
AR-LC1N	3,000 Sheet Large Capacity Paper Cassette	56.10	30.20	21.90	17.30	-	-	60.00
AR-LXII*	Print Controller (200 MHz Processor, 32 MB Memory)	304.00	173.00	132.00	108.00	-	-	309.00
AR-NS1* <sup>1</sup>	Network Scanner Kit for AR-PB2AN (Includes 10 SharpDesk Licenses)	68.60	36.90	26.80	21.10	-	-	73.00
AR-PB2AN*	Print Controller (150MHz Processor, 16 MB Memory)	145.00	85.00	66.00	55.00	-	-	144.00
AR-TE1	Exit Tray (Required if finisher not installed)	3.20	1.70	1.20	1.00	-	-	3.00
AR-TK1	Token Ring Card for AR-LXII	48.00	26.00	19.00	15.00	-	-	51.00
AR-TR1	Dual Exit Output Tray (Requires 2 AR-TE1)	22.70	12.20	8.90	7.00	-	-	24.00

^ Allows (2) AR-337 or (2) AR-407 Imagers to be connected. Requires AR-PB2AN for printing capabilities.

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

\*\*\* This model must be configured with a stand (AR-28ABD or AR-DE1N) and an output source (AR-FN1N/AR-FN2 or an AR-TE1).

<sup>1</sup> The AR-NS1 requires the AR-PB2AN controller with an additional 32MB of memory. The additional 32MB of memory can be sourced from your local Sharp dealer.



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## COPIERS - Rental / Lease Pricing

### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-507								
AR-507***	50 PPM Digital Document System, 50 Sheet RADF, Trayless Duplex, 4.3 gb Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 2 x 500-Sheet Paper Drawer, 50 Sheet Bypass Tray (Networkable with options)	\$739.00	\$461.00	\$370.00	\$321.00	15,000	.0075	\$703.00
AR-28ABD	Deluxe Cabinet (Required if AR-DE1(N) is not used)	10.70	5.80	4.20	3.30	-	-	11.00
AR-AX7000*	Axis 7000 Network Document Server (Requires AR-PB2AN or AR-LXII)	104.30	56.00	40.70	32.10	-	-	111.00
AR-AXMFP	Axis 7000 Mounting Bracket & Keyboard	13.50	7.30	5.30	4.20	-	-	14.00
AR-CA1^	Tandem Copy/Print Kit	11.60	6.20	4.50	3.60	-	-	12.00
AR-CS3	500 Sheet Paper Drawer	18.00	9.70	7.00	5.50	-	-	19.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DE7	Stand with 500 Sheet Paper Drawer	61.60	33.10	24.00	18.90	-	-	66.00
AR-FN3	3-Tray Multiposition Staple/Stacker Finisher	166.00	89.30	64.90	51.20	-	-	180.00
AR-FR3	Hard Disk Erase Data Security Kit	32.00	17.20	12.50	9.80	-	-	34.00
AR-LC1N	3,000 Sheet Large Capacity Paper Cassette	56.10	30.20	21.90	17.30	-	-	60.00
AR-LXII*	Print Controller (200 MHz Processor, 32 MB Memory)	304.00	173.00	132.00	108.00	-	-	309.00
AR-NS1* <sup>1</sup>	Network Scanner Kit for AR-PB2AN (Includes 10 SharpDesk Licenses)	68.60	36.90	26.80	21.10	-	-	73.00
AR-PB2AN*	Print Controller (150MHz Processor, 16 MB Memory)	145.00	85.00	66.00	55.00	-	-	144.00
AR-TE1	Exit Tray (Required if finisher not installed)	3.20	1.70	1.20	1.00	-	-	3.00
AR-TK1	Token Ring Card for AR-LXII	48.00	26.00	19.00	15.00	-	-	51.00

^ Allows (2) AR-507 Imagers to be connected. Requires AR-PB2AN for printing capabilities.

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

\*\*\* This model must be configured with a stand (AR-28ABD or AR-DE7) and an output source (AR-FN3 or an AR-TE1).

<sup>1</sup> The AR-NS1 requires the AR-PB2AN controller with an additional 32MB of memory. The additional 32MB of memory can be sourced from your local Sharp dealer.

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

<u>Staples</u>	<u>Price</u>
SF-SC11 (AR-FN1N)	\$41.00
SF-LS12 (AR-FN2)	\$33.00
SF-SC11 (AR-FN3)	\$41.00

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## COPIERS - Rental / Lease Pricing

### AR-650

- ◆65 PPM Copy/Print Speed
- ◆600 x 2400 dpi Resolution @ Engine Speed
- ◆3.6 Second First Time Copy
- ◆Standard 32 MB Copier Memory with 3.2 GB Hard Drive
- ◆60-Sheet RADF (letter-size originals)
- ◆100-Sheet Bypass Tray (accepts 90 lb. index)
- ◆(3) 500-sheet Drawers plus 4,000-sheet LCT (5,600 sheets standard)
- ◆25-400% Zoom Range (1% increments)
- ◆7-Minute Warm-Up Time

Optional:

Saddle-Stitch Finisher with Three Trays, Digital 120 Volt 20 Amps 5  
 Outlets Maximum Power Surge Suppression, Additional 32MB SIMM  
 Memory



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
<b>AR-650</b>	65 PPM Digital Document System, 60 Sheet RADF, Duplexing, 3.2 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 3 x 500-Sheet Paper Drawer, 4,000 Large Capacity Paper Tray, 100 Sheet Bypass Tray (Networkable with options)	\$1,316.00	\$782.00	\$613.00	\$518.00	20,000	.0069	\$1,325.00
<b>AR-D5140NT</b>	Digital 120 Volt, 20 Amps, 5 Outlets, Maximum Power Surge Suppressio	10.10	5.40	3.90	3.10	-	-	11.00
<b>AR-FN8</b>	Stapler Finisher	145.80	78.40	56.90	44.90	-	-	158.00
<b>AR-FN9</b>	Multi-Position / Saddle Stitch Finisher	224.90	120.90	87.90	69.30	-	-	242.00
<b>AR-NC4T*</b>	Network Interface Card (10 Base-T / 100 Base-T)	32.10	17.20	12.50	9.90	-	-	34.00
<b>AR-P13</b>	Embedded Print Controller	162.40	94.20	72.50	60.40	-	-	162.00
<b>AR-PN2B</b>	3-Hole Punch Unit (for AR-FN8 and AR-FN9)	41.00	22.00	16.00	12.60	-	-	44.00
<b>AR-SM3</b>	Additional 32 MB SIMM memory (for AR-P13)	17.20	9.30	6.70	5.30	-	-	18.00

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

<u>Staples</u>	<u>Price</u>
SF-SC11 (AR-FN8/FN9)	\$41.00
AR-SC3 (Saddle Stitch for AR-FN9)	\$25.00

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## COPIERS - Rental / Lease Pricing

### AR-800

- ◆80 PPM Copy/Print Speed
- ◆600 x 2400 dpi Resolution @ Engine Speed
- ◆3.6 Second First Time Copy
- ◆Standard 32 MB Copier Memory with 3.2 GB Hard Drive
- ◆60-Sheet RADF (letter-size originals)
- ◆100-Sheet Bypass Tray (accepts 90 lb. index)
- ◆(3) 500-sheet Drawers plus 4,000-sheet LCT (5,600 sheets standard)
- ◆24-400% Zoom Range (1% increments)
- ◆7-Minute Warm-Up Time

**Optional:**

Saddle-Stitch Finisher with Three Trays, Digital 120 Volt, 20 Amps, 5 Outlets, Maximum Power Surge Suppression, Additional 32MB SIMM Memory



### DIGITAL COPIER / PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR800								
AR-800	80 PPM Digital Document System, 60 Sheet RADF, Duplexing, 3.2 GB Hard Drive, 600 DPI, Reduction/Enlargement 25 to 400%, 3 x 500-Sheet Paper Drawer, 4,000 Large Capacity Paper Tray, 100 Sheet Bypass Tray (Networkable with options)	\$1,796.00	\$1,078.00	\$849.00	\$721.00	30,000	.0069	\$1,760.00
AR-D5140NT	Digital 120 Volt, 20 Amps, 5 Outlets, Maximum Power Surge Suppression	10.10	5.40	3.90	3.10	-	-	11.00
AR-FN8	Stapler Finisher	145.80	78.40	56.90	44.90	-	-	158.00
AR-FN9	Multi-Position / Saddle Stitch Finisher	224.90	120.90	87.90	69.30	-	-	242.00
AR-NC4T*	Network Interface Card (10 Base-T / 100 Base-T)	32.10	17.20	12.50	9.90	-	-	34.00
AR-P13	Embedded Print Controller	162.40	94.20	72.50	60.40	-	-	162.00
AR-PN2B	3-Hole Punch Unit (for AR-FN8 and AR-FN9)	41.00	22.00	16.00	12.60	-	-	44.00
AR-SM3	Additional 32 MB SIMM memory (for AR-P13)	17.20	9.30	6.70	5.30	-	-	18.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

Staples	Price
SF-SC11 (AR-FN8/FN9)	\$41.00
AR-SC3 (Saddle Stitch for AR-FN9)	\$25.00

## Color Copier/Printer Specifications

### AR-C160 / AR-C250

DIGITAL COLOR  
**IMAGER**



- 16 / 25 PPM Digital Color Copier / Printer
- Point and Touch LCD screen
- Standard 3 x 500 Sheet Paper Drawers
- 50 Sheet Bypass Tray
- Advanced Color Editing Features
- Stabilization System Provides Consistent & Reliable Output
- Optional 20 Bin Staple Sorter
- Optional Finisher
- Up to 5,050 sheets of paper capacity
- Optional Trayless Duplex with a shorter and faster paper path

### **NEW Embedded Print Controller**

#### **AR-PE2N - Optional Controller for the AR-C160**

- Innovative NetWise 2 architecture virtually guarantees easy connectivity, including “peer-to-peer” (SNB) support for printing from Windows-based workstations, in any network environment, and ensures seamless integration of future protocols.
- Fiery WebTools offer easy job management from any platform via a Java-enabled web browser—providing a perfect solution for corporate intranets.

### **Print Controller**

#### **AR-PE1N - Optional Controller for the AR-C250**

- Innovative NetWise 2 architecture virtually guarantees easy connectivity, including “peer-to-peer” (SNB) support for printing from Windows-based workstations, in any network environment, and ensures seamless integration of future protocols.
- ColorWise 2 ensures great color, with features such as automatic PANTONE- matching and transparent handling of RGB, CMYK, and PANTONE color data, even when mixed on the same page.
- Lets users preview, edit, and merge multi-page publications for true document set printing.
- Effortless networking
- Standard
  - 192 MB SDRAM
  - Internal 40X CD-ROM
  - Internal Zip drive
  - Fiery FreeForm for variable data printing
  - Command WorkStation for centralized job management



**State of Indiana**  
**Contract # QPA9330 Award**  
**Effective 2/1/02 - 1/31/04**

## COPIERS - Rental / Lease Pricing

### DIGITAL COLOR COPIER / PRINTER

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-C160 / AR-C250								
AR-C160*	16 PPM Digital Color Document System with 3 x 500 Sheet Paper Drawers, 50 Sheet Bypass Tray, Advanced Color Editing Features, Optional 20 Bin Staple Sorter or Single Tray Finisher, Optional Trayless Duplex (Networkable with options)	\$1,441.00	\$1,030.00	\$895.00	\$823.00	5,000	.0900	\$1,072.00
AR-C250*	25 PPM Digital Color Document System with 3 x 500 Sheet Paper Drawers, 50 Sheet Bypass Tray, Advanced Color Editing Features, Optional 20 Bin Staple Sorter or Single Tray Finisher, Optional Trayless Duplex (Networkable with options)	\$1,838.00	\$1,243.00	\$1,050.00	\$945.00	5,000	.0900	\$1,526.00
AR-CS2N	500 Sheet cassette	19.20	10.30	7.40	5.80	-	-	20.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppressor	9.30	5.00	3.60	2.90	-	-	10.00
AR-DU2N	Duplex Module	56.10	30.20	21.50	17.00	-	-	60.00
AR-FN4 <sup>2</sup>	Single Tray Finisher	101.00	54.30	38.70	30.60	-	-	111.00
AR-LC2N	3,000 Sheet Large Capacity Cassette	69.40	37.30	26.30	20.80	-	-	74.00
AR-PE1N***	EFI Controller and Controller Interface Kit for AR-C250	783.50	455.90	348.00	290.40	-	-	779.00
AR-PE2N***	Embedded EFI Controller and Controller Interface Kit for AR-C160	347.40	221.30	181.20	158.80	-	-	314.00
AR-PEDB	DocBuilder Pro Composition Tools for AR-PE1N	183.70	98.70	71.70	56.50	-	-	196.00
AR-PEFK	FACI Kit with Command Workstation. Requires AR-PE1N	236.30	134.00	101.40	83.20	-	-	241.00
AR-PEMU	128 MB Upgrade for AR-PE1N / AR-PE2N	56.20	30.20	21.90	17.30	-	-	60.00
AR-PETR	Token Ring Card for AR-PE1N	44.80	24.10	17.50	13.80	-	-	48.00
AR-RF1	Reversing Single Pass Feeder	66.70	35.80	25.70	20.30	-	-	71.00
AR-SS2	20-Bin Sorter/Stapler	170.60	91.70	64.40	50.80	-	-	185.00
AR-VR2	Document Cover	6.30	3.40	2.40	1.90	-	-	7.00

\* This model must be configured with either an AR-VR2 or AR-RF1

\*\* Required for Rentals only

\*\*\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

<sup>2</sup> Stapling with the AR-FN4 is available in Printer mode only.

### MONTHLY MAINTENANCE

For purchased equipment. Includes service only.

	Copy Allowance	Excess Copy Charge	Staples	Price
AR-C160	5,000	0.0900	SF-SC11 (AR-SS2)	\$41.00
AR-C250	5,000	0.0990	AR-SC1 (AR-FN4)	\$39.00

### SUPPLY PRICING

Model	Description	Units Per Estimated Purchase		
		Carton	Yield	Price
Start-up Kit B/C/M/Y Toner & Developer (AR-C250)			-	\$494.00
Start-up Kit B/C/M/Y Toner & Developer (AR-C160)			-	\$527.00
AR-C16MT Black Toner (AR-C160)		10 Ctgs.	280,190	725.00
AR-C25MT Black Toner (AR-C250)		10 Ctgs.	258,640	559.00
AR-C25MTi Cyan Toner		10 Ctgs.	129,320	559.00
AR-C25MT Magenta Toner		10 Ctgs.	129,320	559.00
AR-C25MTi Yellow Toner		10 Ctgs.	129,320	559.00
AR-C16MD Black Developer (AR-C160)		10 Pkgs.	800,000	640.00
AR-C16ND Black Developer (AR-C160)		1 Pkg.	80,000	74.00
AR-C15MD Black Developer (AR-C250)		10 Pkgs.	400,000	515.00
AR-C15ND Black Developer (AR-C250)		1 Pkg.	40,000	60.00
AR-C15MD C/M/Y Developer		9 Pkgs.	120,000	460.00
AR-C15NDi C/M/Y Developer		3 Pkgs.	40,000	177.00

\* Consists of One Toner and One Developer, each of Black, Cyan, Magenta and Yellow.

\*\* Consists of three packages each of Cyan, Magenta and Yellow for a total of nine packages. Each color must be replaced at the same time.

\*\*\* Consists of one package each of Cyan, Magenta and Yellow for a total of three packages. Each color must be replaced at the same time.

# Printer Specifications

## AR-P350 / AR-P450

### Efficient 35 / 45 PPM Network Printing

- ◆ 600 dpi, 1200 dpi resolution equivalent with smoothing technology
- ◆ Full modular concept with various options to meet diversified user needs
- ◆ Advanced output capabilities including Saddle Stitch Finisher and Mail Bin Stacker
- ◆ Large 3,100-sheet paper capacity with options
- ◆ Handles special print media including OHP transparencies, heavy stock and envelopes
- ◆ Compatible with PCL5e/6 (standard) and PostScript Level 3 (option)
- ◆ Various image editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page, etc.
- ◆ Optional large-capacity HD
- ◆ Optional Bar Code Font Kit
- ◆ Status Monitor lets you monitor printer activities
- ◆ Duplex printing capability
- ◆ Toner Save mode



Machine shown fully configured

### Sharp Monitor

#### Standard with AR-P350 / AR-P450

Designed for the End User

- Allows End User to check status of copier
  - ◆ Job complete notification
  - ◆ Paper out notification
  - ◆ Toner out notification
  - ◆ Paper jam notification
  - ◆ Device unavailable notification

### Sharp Printer Administration

#### Standard with AR-P350 / AR-P450

Designed for the Network Administrator

- Allows N.A. to monitor all devices on a network
  - ◆ Monitor Sharp & non-Sharp Standard Network Management Protocol (SNMP) compliant printers over IP Networks
  - ◆ View default settings
  - ◆ View clicks
  - ◆ "Pop up" alert messages
  - ◆ LAN & WAN Support

### Remote Email Diagnostics

#### Standard with AR-P350 / AR-P450

Designed for the Sharp Authorized Dealer and/or Office Manager

- Generates E-mail messages detailing the machine's condition (scheduled or event driven)
- Benefits of RED
  - ◆ Machines get Key Operator support immediately (Add Toner, Add Paper, Clear Misfeed, etc.)
  - ◆ Service technicians can be automatically dispatched when the machine detects a problem
  - ◆ Usage information can be collected automatically for accounting purposes

### Job Accounting

#### Standard with AR-P350 / AR-P450

Designed for Departmental Job Costing

- Uses the Copier/Printer's Standard 500 Account Feature
- Pop-Up Window Allows End User to easily enter Account Number for each Print Job
- Provides the ability to track Copier/Printer usage
  - ◆ Automatically sends User Account # with every Job for Office Accounting

### Confidential Print

#### Standard with AR-P350 / AR-P450

Designed for the End User

- Confidential Print prohibits printing of designated documents until a Personal ID number is entered in both the print window and in the Copier/Printer's LCD panel
- Allows End User to control when a specific document will be printed after the Print Job is sent to the printer
- The procedure is as follows:
  - ◆ Create a Print Job
  - ◆ Enter a P.I.N. (Personal Identification Number) into the Printer Driver
  - ◆ Send Print Job to Printer
  - ◆ Select Print Job from Copier/Printer's LCD Control Panel
  - ◆ Enter the P.I.N.
  - ◆ Begin Printing

*Note: Confidential Print requires Hard Drive upgrade*





**State of Indiana**  
**Contract # QPA9330 Award**  
**Effective 2/1/02 - 1/31/04**

## COPIERS - Rental / Lease Pricing

### DIGITAL PRINTERS

MODEL NUMBER	DESCRIPTION	RENTAL / LEASE PRICING						10% Purchase Option
		1 YR.	2 YR.	3 YR.	4 YR.	INCL.	EXCESS	
AR-P350 / AR-P450								
AR-P350*	35 PPM Digital Network Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$276.00	\$188.00	\$159.00	\$143.00	7,500	.0110	\$242.00
AR-P450*	45 PPM Digital Network Printer with 500 Sheet Paper Drawer. Includes various image editing functions: B&W Reverse, Mirror Image, Watermarks and Fit to Page. Optional Finishers, 3-hole Punch, Large-Capacity Hard Disk Drive and more.	\$351.00	\$240.00	\$205.00	\$186.00	10,000	.0110	\$298.00
AR-D13	Stand with 500 Sheet Multi-Purpose Drawer & 2000 sheet Paper Drawer <sup>1</sup>	71.20	38.30	27.80	21.90	-	-	76.00
AR-D14	Stand with 3 x 500 Sheet Paper Drawers <sup>1</sup>	62.90	33.80	24.60	19.40	-	-	67.00
AR-D5130NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Suppression	9.30	5.00	3.60	2.90	-	-	10.00
AR-DC1	Power Supply Unit	7.70	4.10	3.00	2.40	-	-	8.00
AR-DU3	Duplex Module	21.20	11.40	8.30	6.50	-	-	23.00
AR-DU4	Duplex Module/ Multi-sheet Bypass Tray	27.30	14.70	10.70	8.40	-	-	29.00
AR-FN6	Finisher <sup>1,2</sup>	71.50	38.40	27.90	22.00	-	-	78.00
AR-FN7	Multi-Position/Saddle-stich Finisher <sup>1,3</sup>	144.80	77.90	56.60	44.60	-	-	157.00
AR-HD3	5 GB Hard Disk Drive	52.50	28.20	20.50	16.20	-	-	56.00
AR-MS1	8-Bin Mail Box Stacker/Finisher (requires AR-D13, AR-D14 or AR-MU1) <sup>1</sup>	49.70	26.70	19.40	15.30	-	-	55.00
AR-MU1	500 Sheet Multi-Purpose Paper Drawer	21.20	11.40	8.30	6.50	-	-	23.00
AR-PF1	Bar Code Font Kit	28.90	15.60	11.30	8.90	-	-	31.00
AR-PK1	Post Script Expansion Kit	19.60	10.60	7.70	6.10	-	-	21.00
AR-PN1B	3-hole Punch Module (requires AR-FN7) <sup>1</sup>	34.00	18.30	13.30	10.50	-	-	36.00
AR-TE3	Exit Tray (not compatible with AR-FN7 or AR-DU4)	3.00	1.60	1.20	0.90	-	-	3.00
AR-TE4	Upper Exit Tray Extension (not compatible with AR-MS1 or AR-FN6)	1.50	0.80	0.60	0.50	-	-	2.00

\* Customer site installation/training includes set-up as printer/copier ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. **A Digital Site Survey is required.**

\*\* Required for Rentals only

<sup>1</sup> AR-P350 requires installation of one AR-DC1 Power Supply Unit for operation of any of these devices.

<sup>2</sup> AR-FN6 requires either AR-D13, AR-D14 or AR-MU1. The AR-FN6 is not compatible with the AR-MS1 or AR-FN7.

<sup>3</sup> AR-FN7 requires the AR-DU3 and either the AR-D13 or AR-D14. The AR-FN7 is not compatible with the AR-DU4 or AR-FN6.

Maintenance for Rental equipment includes all parts, labor and all consumable items except paper and staples.

<u>Staples</u>	<u>Price</u>
AR-SC1 (AR-FN6)	\$39.00
AR-SC2 (AR-FN7)	\$64.00

# AUTHORIZED DEALER LISTING

## INDIANA

### **Bloomington**

Jim Gordon, Inc.  
800 South College Avenue  
812-332-5797

### **Chesterton**

Kramer Leonard Inc.  
312 Roberts Roads  
219-926-1171

### **Columbus**

Jim Gordon, Inc.  
3570 Commerce Road  
812-372-7871

### **Evansville**

Royal Office Products  
2021 W Lloyd Expressway  
812-423-6475

### **Fort Wayne**

Allen Business Machines  
1816 S Calhoun Street  
219-744-4259

### **Greensburg**

Jackson Office Equip.  
1008 East Main Street  
812-663-7481

### **Indianapolis**

Indy Office Solutions  
8904 Bash Street, Suite K  
317-844-0033

### **Lafayette**

Smith Office Equipment  
50 Creasy Court  
765-447-3171

### **Terre Haute**

Allied Office Sys., Inc.  
1500 S 25<sup>th</sup> Street  
812-232-9755

### **Tipton**

Ramsay Business Solutions  
116 North Main Street  
765-675-4569

### **Washington**

Killion Office Products  
Highway 57 & South Street  
812-254-0126

Hudson Office Solutions, Inc.  
100 East South Street  
812-254-0495

